

**SARASOTA MILITARY ACADEMY  
BOARD OF DIRECTORS  
MEETING AGENDA  
Tuesday March 9, 2021**

- Call to Order
- Approval of the Minutes
  - February 9, 2021
- Executive Director of Schools' Report
  - HR Report
  - Community Outreach Director Report
  - Technology and Data Impact Report
  - Head of School Report - SMA Prep
    - Athletic Director Report
    - Instructional Design and Curriculum Report
    - Faculty Representative
    - PTCC Committee Report
  - Head of School Report – SMA High
    - Athletic Director Report
    - IB Report
    - Faculty Representative
    - PTCC Committee Report
- SAI/Commandant's Report
- Treasurer's Report
  - Monthly Financial Report
- SMA Foundation, Inc. Report
- Committee Reports
  - Strategic Planning Committee
- Chairperson's Report
  - Board Member Recruitment
- Old Business
- New Business
- Public Comment
- Meeting Adjournment

# **Sarasota Military Academy**

## **BOARD OF DIRECTORS**

### **MEETING MINUTES (VIRTUAL)**

**9 FEBRUARY, 2021**

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#### **Board of Director Members' Attendance**

##### **Present:**

Mr. Herb Jones, Chairman  
Thomas J. McElheny, EdD, Vice Chairman  
F. Steven Herb, Esquire  
Mr. Warren P. Hudson  
Mr. Pete Skokos  
Ms. Tessa Suplee, Lt Col, AF (Ret)

Howard G. Crowell, Jr., LTG USA (Ret), Chairman, SMA Foundation Inc.  
Frederick Derr, CAPT USN (Ret), Treasurer  
Mr. Anthony Baade, SMA Foundation Inc.  
Mr. Rafael Robles, Executive Director, SMA Foundation Inc.

**Absent:** Mr. Kimball Bobbitt, Treasurer; Ben Knisely, COL USA (Ret), Secretary;  
Ms. Linda Long

##### **SMA Administrative Staff in Attendance:**

SMA-COL Christina Bowman, Chief Executive Officer  
LTC Ben Weiss, Commandant of Cadets  
SMA-MAJ Steve Kok, Director of Finance  
SMA-MAJ Dr. Todd Brown, Director of Community Outreach  
SMA-COL Frederick Fout, Head of School, High School Campus  
SMA-COL Tom Vara, Head of School, Middle School Campus  
SMA-LTC Lisa Currie, Assistant Head of School, Middle School Campus  
MAJ Becky Morris, Assistant Head of School, Middle School Campus  
SMA-MAJ Leslie Smith, Athletic Director, Middle School Campus

**Guests in Attendance:** N/A

Location: Virtual

The chairman called the meeting to order at 2:30 pm.

**Motion to Approve the 12 January, 2021 Minutes:**

Dr. Thomas McElheny motioned to approve the 12 January, 2021 minutes with corrections; Mr. Warren Hudson seconded the motion and the board unanimously approved.

**Executive Director of Schools Report:** SMA-COL Christina Bowman provided a read-ahead report. She discussed the science position at the prep should be filled shortly with applications being forwarded to SMA-COL Tom Vara for review but still in need of a computer science position. SMA-COL Bowman commended SMA-MAJ Rachel Wasserman for the invitation to present at the Gus A. Stavros Center for Free Enterprise and Economic Education at the College of Education of University of South Tampa. She praised the phenomenal job of our high school and prep cadets during the Heroes Ladies Intercollegiate Golf Tournament Charity Event for the Lead the Way Fund along with the Color Guard performing at the dinner that evening.

**Community Outreach Director Report:** SMA-MAJ Dr. Todd Brown provided a read-ahead report. He stated the mentions of SMA and Operation Outbreak in the New York Times, Chicago Tribune, Baltimore Sun and Orlando Sentinel. SMA-MAJ Dr. Brown mentioned he applied for two grants, one with the National Science Foundation and University of Massachusetts and the other with the Department of Defense, and should hear back within the month of March.

**Technology and Data Impact Report:** MAJ Becky Morris provided a read-ahead report. She discussed the need for a technology strategic plan to address the goal of Chromebooks for every student as well as additional higher-end computers for technology and design classes, staying on top of the latest technological trends, and to focus on cloud-based and on-site cybersecurity.

**SMA Prep Head of School Report:** SMA-COL Vara provided a read-ahead report. He stated the successful visit of the high school leadership and choir in joining the prep for the National Anthem and formation followed by visits to the eighth grade classrooms to speak on transitioning to the high school. SMA-COL Vara mentioned finalizing the camouflage fatigues to be worn on campus and for physical training.

**SMA Prep Athletics Report:** SMA-MAJ Leslie Smith provided a read-ahead report. She stated that currently volleyball and flag football are undefeated with record turnout during tryouts.

**Instructional Design & Curriculum:** SMA-LTC Currie provided a read-ahead report. She emphasized the need to reach the goal of 1:1 Chromebooks especially with the increase of contact tracing and e-learning. SMA-COL Bowman stated that none of the cases at both schools are attributed to on campus exposures.

**SMA Head of School Report:** SMA-COL Fred Fout provided a read-ahead report. He mentioned the decrease of remote learners to only 20% and reported the increase of second semester enrollees has offset the high number of December graduates. SMA-COL Fout commended his staff in diligently maintaining the assigned seats and handling the contact tracing quickly to minimize cadets sent home for remote learning. Chairman Herb Jones inquired as to the percentage of

remote learners at other schools and how we compare in which SMA-COL Fout replied that we seem lower but will have numbers for the next meeting.

Chairman Jones inquired about the academic pathways and to provide an explanation. SMA-COL Fout explained the three pillars of Science and Technology, Humanities, and Leadership and how the seven pathways offered stems from these three pillars. He further explained on the job training associated with each pathway and the ability to be recognized at graduation on the different levels of achievement based on classes completed. Chairman Jones inquired as to the ability to advertise these pillars and pathways in which SMA-COL Fout replied that promotional materials are being created and will advertise once staff have been informed. Dr. McElheny inquired if a process for marketing has been established for brand continuity within both schools in which SMA-COL Bowman replied that Mr. Rafael Robles and herself have been working with a third party to ensure brand fluidity.

SMA-COL Fout requested additional resources for transforming a part-time position into full-time to continue the responsibilities of recruitment and enrollment as well as assisting Mr. Robles with the Foundation and himself as the minimal hours thus far has proven to be effective with a higher enrollment from last year. He mentioned the upcoming events with Raiders going to Nationals and the wrestling team going to Districts.

**SMA HS Athletics Report:** SMA-MAJ Amy Mazner provided a read-ahead report. SMA-COL Fout stated that SMA-MAJ Mazner has resigned from the Athletic Director position but will remain on staff as a teacher and thanked her for the work she has done for SMA Athletics. Chairman Jones stated the board appreciates all she has done for athletics at the high school.

**IB Report:** SMA-CPT Hellen Harvey provided a read-ahead report.

**SAI/Commandant's Report:** LTC Weiss provided a read-ahead report. He stated that 80% of seniors currently have the OCP (camouflage fatigues) uniforms they can wear on Wednesdays and that he's still working on providing the uniforms for the remainder of cadets. LTC Weiss mentioned how impressed he was on the change of command on both campuses.

**Staff Representatives:** SMA-MAJ Smith stated no concerns at this time for the prep. SMA-CPT Hellen Harvey stated no concerns at this time for the high school. She recommended the board visit classrooms and teachers when they are able to safely return to campus.

**Media Report:** N/A

**Treasurer's Report:** SMA-MAJ Steve Kok provided a read-ahead report and balance sheets per campus. He discussed the current financials thru December 31st with a YTD Profit and Loss per campus. SMA-MAJ Kok stated that the PPP (Paycheck Protection Program) loan forgiven application has been submitted and should hear back soon. Dr. McElheny inquired as to whether we qualify for an additional PPP loan in which SMA-MAJ Kok replied that we do not as we don't meet qualifications.

**PTCC Report:** N/A

**Committee Reports:** Mr. Hudson stated that the three sub-committees have been formed with the College and Career and Citizenship Committee meeting the following day. He stated that he asked Dr. McElheny, SMA-COL Bowman and Mr. Robles to join him in the Resources Committee to discuss recruitment and retention.

**Foundation:** Mr. Rafael Robles provided a read-ahead report. He discussed the current financials for the Foundation along with a breakdown of restricted and unrestricted donations. Mr. Robles provided a comprehensive donor analysis with a high increase across all areas of active and new donors, retention rate and reactivated donors. He stated the Louis and Gloria Flanzer Philanthropic Trust Matching Program has been very successful for teachers in classrooms and programs.

Mr. Robles stated that he created a greatest needs list along with SMA-COL Bowman that will be presented to donors. He mentioned excelling to the Silver Seal of Transparency at Guidestar and working on obtaining Gold and Platinum levels soon as it will raise awareness of SMA to donors. Mr. Robles commended the SMA Color Guard at the Lead the Way Charity Dinner. He stated that the Color Guard represents everything SMA is and can be a great addition to the marketing strategy as they perform at various events throughout the community.

**Marketing and Communications Report:** N/A

**Chairman:** N/A

**Old Business:** N/A

**New Business:** N/A

**Public Comments:** N/A

The next virtual board meeting will be on 9 March, 2021 at 2:30pm.

The chairman adjourned the meeting at 3:30 pm.

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Mr. Herb Jones, Chairman

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Date

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COL Ben Knisely, Secretary

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Date

## Executive Director of Schools Report

March 9, 2021

### **Enrollment:**

- Second Open Enrollment: March 1, 2021 to March 12, 2021
  - Send second acceptance offers March 13, 2021
  - Applications Received First Window
    - 6<sup>th</sup> Grade; 175/215/Accepted; 138
    - 7<sup>th</sup> Grade; 20/215/Accepted; 17
    - 8<sup>th</sup> Grade; 28/215/Accepted; 14
    - 9<sup>th</sup> Grade; 110/200/Accepted
      - Accepted; 198 (118 Prep)
    - 10<sup>th</sup> Grade; 15/180/Accepted; 8
    - 11<sup>th</sup> Grade; 14/180/Accepted; 10
    - 12<sup>th</sup> Grade; 1/180/Accepted; 1
  - Applications Received to Date Second Window
    - 6<sup>th</sup> Grade; 18
    - 7<sup>th</sup> Grade; 9
    - 8<sup>th</sup> Grade; 14
    - 9<sup>th</sup> Grade; 27
    - 10<sup>th</sup> Grade; 8
    - 11<sup>th</sup> Grade; 6
    - 12<sup>th</sup> Grade; 5

### **HR:**

- Prep: Science Instructor
- Prep: Computer Science Instructor
- Offers of employment for SY 2021-2022
  - Two resignations; Relocating
- Athletic Director: Congratulations to Charlie Carver

**Communication:**

- Spring Break; March 15<sup>th</sup> to March 19<sup>th</sup>
- Meetings with Strategic Planning Committees
  - Academy CCC
  - HS CCC
  - Prep CCC
  - CDL
  - Resources
    - Marketing Sub Committee
- Weekly Meetings with Academy Admin Team
- April 8, 2021; Added Planning Day for all Employees
- April 9, 2021; Professional Development Day
- Weekly "Friday COVID-19 Briefings" continue
- "Good News" Report;
- Next Remote Board Meeting: April 13, 2021 2:30 pm

## Read Ahead: March '21: Todd Brown

- SMA in the news
  - University of Massachusetts Medical School Publications
  - Brigham Young University Newspaper
- Speakers
  - Mary Beth Tinker of the landmark Supreme Court case Tinker vs. Des Moines
  - Mary Mitchell-Campbell and Jessica Vosk award-winning Broadway musician and actress
- Presented to the Utah Department of Transportation and Utah Transit Authority
- Accepted to Present as a Keynote Speaker at the Coronavirus & Research Conference, in Rome, Italy (virtual)
- Accepted to Present at the For Our Future Conference presenting to nine universities in Louisiana (virtual)
- Accepted to Present at the Twenty-eighth International Conference on Learning, in Krakow, Poland (virtual)
- Waiting on decision for the NSF EAGER grant
- Waiting on decision from the Department of Defense
- Scheduled Diversity Day on June 2<sup>nd</sup> with multiple activities and up to **eight** guests throughout the day (Secured **seven** guests thus far)



Head of School Report  
for February, 2021

**Enrollment**

Grade 6: 200

Grade 7: 208

Grade 8: 203

Total: 611

**Campus Life/Events**

- 2/3-Change of command ceremony at formation
- 2/5-Superbowl dress down day
- 2/9-Board of Directors virtual meeting-2:30
- 2/9-A-day cadet promotions at formation
- 2/10-B-day cadet promotions at formation
- 2/12-Fire drill-period 5
- 2/15-No School
- 2/17-Bus evacuation drills
- 2/19-Project Inspire presentation-2:45 pm
- 2/24-1/2 day of school for cadets
- 2/26-Severe Weather Drill-period 7

**Cadet Highlights**

-Cadets of the Month for **February:**

	On Campus	Distance Learners
Military Studies:	Carolina Seegerer Zander Ley	Valerie Betancourt Sebastian Underwood
Physical Education:	Sarah Van Wilson Tran	Natalye Taylor D'vonte Thomas
Girls Volleyball:	Jaden Sisco	
Flag Football:	Khalil Thomas	
Lacrosse:	Ethan Alsum	

### **Faculty/Staff Highlights**

- 2/3-Virtual faculty meeting-8:00 am
- 2/8-Faculty dress down day to celebrate the TB Bucs!
- 2/24-1/2 day for teacher training
- 2/24-Ice cream social for all Prep staff

### **Parent and Community Highlights**

-Prep virtual information/enrollment meeting February 10<sup>th</sup> – 6:00 pm

### **Security**

-Nothing to report at this time.

### **Attention Items:**

-February: We had 8 cadets test positive for Covid-19 and over 100 cadets quarantined due to exposure. All cadets returned safely.

-Evaluating enrollment data for 21-22 to increase FTE.

-Science position remains with a long-term sub.

### **PREP PTCC REPORT:**

The SMA Prep PTCC held our monthly meeting February 19, 2021. We are planning to have the spring book fair April 26-30<sup>th</sup> as long as we are able to confirm Scholastic can deliver the books in time and that we are able to have volunteers in the school. We will not be doing a spring dance, but instead are considering a dress down day where the students purchase tickets to dress down. Our next meeting is March 12, 2021.

## **SMA Prep Sports Roundup March 2021**

**2/11/21** - The girls volleyball team fought hard on Thursday night with many players missing against SSAS, winning the first match but losing in overtime. We ended 2-1 with the scores extremely close. Way to fight and make our school proud. The girls play again at Rowlette this upcoming Tuesday, with many players returning.

**2/11/21** – SMA Prep flag football had their first loss of the season yesterday to a very talented SSAS team. Coach is very happy with the team's progress and very proud of the way our team competed even with several key players missing.

**2/16/21** - The SMAP girls volleyball team took 1st place in their game on Tuesday against Rowlette. It was a hard fought game with many players returning into the group. They worked together and gave it their all to take the win 2-1.great job! We have 1 game left next Tuesday, let's crush it eagles!

**2/16/21** – The Prep flag football team played a very tough game Tuesday against Rowlett Academy. The team struggled at times but didn't give up and pulled out the win 20-13. The team will travel to Palmetto Thursday.

**2/18/21** – February 18th home game against ODA. Close game very defensive loss 6-2. Micheal Cohen and Ellis Howell scored SMA goals.

**2/23** – The volleyball team lost a hard fought match to Suncoast Academy. The team hung in there but came up short.

**2/25** – The Prep flag football team lost its second game to Suncoast Academy. The team was down a couple of players but Coach Wilkins was proud of the way the team rallied to fill in the gaps.

**3/2** – The prep flag football team will play SSAS in the FSCL semi-finals at Redskins Park at 4:00 pm. **Result:** The Flag Football team lost to SSAS in the league, semi-final game on Tuesday 26-19. The team got behind early but fought back in the second half to bring the score close. Coach Wilkins said that he entire team played well. Special shout outs to offensive players; Khalil Thomas, Dorien Irving-Jones and Max Wilkins and defensive shout outs to Liam Fernandez and Kaleb Castro. Great job Eagles, we are proud of all of you!

**3/2** - Lacrosse had an away game at Berkley Prep. Loss 11-0. Lots of effort into this game, kept fighting. Ethan Alsum had 22 saves

Two games next week

March 8 @ Inspiration Academy

March 10 vs Academy of Holy Names at Redskins field.

**3/3** – The volleyball team will play Rowlett Academy in the FSCL semi-finals at Venice Christian Church at 4:45 pm. **Result:** The girls fought hard in the playoffs on Wednesday against Rowlette and tied up the game 1-1, but didn't come out with the win in the 3rd match. It was a great game to watch and an amazing season for the sma girls volleyball team. Thank you to team captains Allee hamilton and Gwen Pankonin and to all the players for all of their hard work this season!

Boys Basketball try outs: 48 students participated, 15 selected w/5 alternates

Girls Basketball try outs: 23 students participated, 14 selected

First Basketball game – 3/25

Prep Instructional Design Read Ahead  
3/4/2021  
SMA-MAJ Lisa Currie

*"If we teach today's students as we taught yesterday's, we rob them of tomorrow." - -  
John Dewey*

The current focus for our instructional design work is being addressed through the strategic planning of the College, Career, Citizenship, and Curriculum Committee. We have agreed upon a template of priorities and goals that will eventually be combined into one working plan for the Academy and be presented to the board.

At Prep, we have established much of our internal framework adapted through the IB MYP framework. Our curriculum progression will be enhanced with explicit skill building through subjects along with standards and content. We had anticipated including more project-based and real world problem solving work focusing on the UN Sustainable Design Goals (SDGs) but that will be picked back up next school year.

As students are being forced to work from home and at school without notice due to quarantine, it becomes apparent that there is a deficit of practical life skills for some that need more intentional focus academically. The 4 Cs in general provide a concise overview of the skills required for any student to be successful as a lifelong learner and more importantly become adaptable and persevere. The 4 Cs are Communication, Collaboration, Creative Confidence, and Critical Thinking.

The focus going forward is to work within the committees to organize, refine, and communicate a cohesive educational model that can be relevant and understood by all stakeholders as fulfilling the mission of SMA.

To: Governing Board, Sarasota Military Academy  
Through: SMA-COL Bowman, Christina, Executive Director  
801 North Orange Avenue  
Sarasota, Florida 34236

From: SMA-COL Fout, Frederick T., Head of School  
Sarasota Military Academy  
801 North Orange Avenue  
Sarasota, Florida 34236  
[fred.fout@oursma.org](mailto:fred.fout@oursma.org)



Date: 05 March 2021

Re.: Board Report for Regular Sarasota Military Academy Board Meeting on  
Tuesday, 09 March 2021 (V)

High School Enrollment 2020/2021 (as of 02/04/2021):

			+/- change		+/- change
• Freshmen	-	169	(-5)	24R	(-1)
• Sophomores	-	191	(-5)	35R	(-10)
• Juniors	-	169	(-)	29R	(+5)
• Seniors	-	126	(-13)	43R	(-1)
• Total:	-	655	(-23)	131R (20%)	(-7)

Losses at Senior level reflect additional Early Graduations not finalized last Board Report

High School Enrollment for 2021/2022 (as of 03/05/2021)

- 198 currently accepted for 9th grade - 27 waiting 2nd window closure
- 8 additional accepted for 10th grade - 8 waiting 2nd window closure
- 10 additional accepted for 11th grade - 6 waiting 2nd window closure
- 1 additional accepted for 12th grade - 5 waiting 2nd window closure

Accomplishments:

- Met with HS Administrative Team daily to address the following concerns:
  - At-Risk students
  - Faculty and Staff social and emotional wellness and morale
  - Recruitment for enrollment meetings
    - Follow-up phone calls, texts and emails for non-responding
  - Covid Updates and School Safety
  - 2021/2022 Master Scheduling
- Met with USF representatives regarding "on-campus" Dual Enrollment course offerings for 2021-2022 school year
  - Prepared and submitted credentialing documents for English and Math Dual Enrollment instructors
- Met with Instructional Leadership Team

- Individual Meetings to discuss
    - School Safety Updates
- Met with full Faculty and Staff on Wednesday, February 24th
  - Administration provided a cookout for Faculty and Staff
    - assisted by MSG "Grill Master" Browning and CSM "Air Fryer" Thomas
  - Presented Academic Pillars and Pathways to Faculty and Staff
  - Presented student services plan to implement Academic Pillars and Pathways
- Academic Pillars and Pathways presentation to Regiment
  - Developed video presentation with supporting documentation for delivery during Advisory on Friday, March 5th
- Met with Faculty Representative
  - Scheduling
- Met with standing committees:
  - School Wide Support Team (SWST)
  - Positive Behavior Intervention Supports (PBIS)
  - Advisory/SEL Committee
  - School Safety Team
- Met with HS Strategic Planning Committee for Preparing for College, Career and Citizenship Curriculum
  - Development of goals to address alignment 6-12
- Prepared reports and documents, meeting the requirements for updated
  - Charter Links submissions
  - School Safety monthly reports
- Developed and delivered
  - Weekly live, online, Q&A sessions with prospective students and parents
  - Multiple evening Enrollment and Admissions Webinars
    - Incoming new students at all grade levels for this academic year
    - Incoming new students at all grade levels for next academic year
    - Transitioning students from Prep to High School
    - New parents of 2021-2022 enrolled students
- Multiple parent contacts regarding Covid-19 protocols, quarantine, continued access to course content and return to school plans
- Multiple meetings with individual Teachers, Parents, and Cadets regarding issues related to cadet success at SMA
  - Transition of individual students from "remote" to "in-person" learning
  - Covid safety procedures
  - Academic progression and planning
- Instructed an Intensive Language Arts course for 9-10th grade students, daily

#### On-Going Projects:

- Contact Tracing - internal - reported to District for dashboard - posted weekly by Executive Director through Constant Contact, Social Media and on the website

- Classroom walkthroughs to reinforce expectations for in-person and e-learning modalities, Covid-19 safety protocols, the mask mandate and Military Bearing and how that applies in the Covid-19 world
- Classroom observations for Evaluation

Upcoming Events:

- Mar. 5th/6th - Wrestling States
- Mar. 9th - SMA Board of Directors Meeting - 2:30pm (V)
- Mar. 9th - LaCrosse v. St. Pete Catholic, 4pm
- Mar. 11th - LaCrosse v. Admiral Farragut, 4pm
- Mar. 14th - Daylight Savings Time
- Mar. 15-19 - Spring Break - No School
- Mar. 18th - LaCrosse @ ODA, 7pm
- Mar. 20th - LaCrosse @ IMG, 1pm
- Mar. 22nd - Senior Beach Day
- Mar. 23rd - LaCrosse v. Manatee, 4pm
- Mar. 25-26 - Blood Drive, all day on campus
- Mar. 26th - LaCrosse v. Sarasota (Senior Night), 4pm
- Mar. 30th - LaCrosse v. Cardinal Mooney, 4pm
- April 5th - Beginning of FSA Writing Test for all 9th-10th grade
- April 6th - LaCrosse @ Manatee, 5pm
- April 7th - End of 3rd Quarter Grading Period
- April 8th - Planning Day - No School
- April 9th - Professional Development Day - No School
- April 13th - SMA Board of Directors Meeting - 2:30pm (V)
- April 13th - LaCrosse Districts TBA, 6pm



SARASOTA MILITARY ACADEMY  
BOARD MEETING - Tuesday Mar. 9, 2021

FACULTY REPRESENTATIVE - **HELLEN HARVEY** - FILM TEACHER & MEDIA SPECIALIST

FROM THE TEACHERS

- Staff needs more information & transparency on school finances, we need reassurance.
- Seek bilingual faculty/staff & compensate the current ones for providing an additional service to our families (Spanish speaking, especially for support staff -front desk, registration, attendance.)
- Add additional board members that reflect the population that we serve (add diversity in ethnicity and backgrounds) to the board and introduce them to both schools (the Hispanic and African American populations have grown tremendously).
- Add parent & student representatives as members, they are our biggest constituents.
- Teachers are daunted by the federal and states edict that we must test students this spring. Our students are experiencing stress, anxiety and yet we are told to promote SEL strategies for our students. Teachers are sceptical about these results as they all know that there will be considerable loss of learning and that the blame falls on their doorstep, inevitably.

●  
A shout out to our ASL (American Sign Language) teacher, Bethany Hall who taught BASL (Black American Sign Language) to her students:

**In Bethany' words**

:For the past three weeks my ASL students have been learning about Black Sign Language. It started out with watching a newly released documentary and turned into a big project. What my cadets don't realize is that I was learning right alongside them. There is VERY little research about BASL. It's quite fascinating.

My cadets watched a two minute clip about BASL (what you saw a few weeks ago). Then the 30 minute documentary: see [here](#). I know a few people in the documentary (not personally but from a distance) at Gallaudet University where I obtained my BA. Dr. McCaskill is good friends with one of my best friends and her mother. That's the thing about being in the Deaf world, we always know someone who knows someone. It's kind of like "six degrees of Kevin Bacon". My cadets do not know who he is!

Here is what we learned:

Black ASL is a dialect of American Sign Language. BASL was created during segregation in the 1800 to 1900's. It is signed outside of the "signing" box. BASL uses two hands while ASL tends to use one. BASL uses very little mouthing (not mouthing every word). The signs are also higher up, while in ASL they are lower. Since not many people know about BASL, BASL signers have to code switch between their language and ASL. This can be a struggle for sign language interpreters as most do not know BASL.

BASL has more passion, more expression and they have variations of their own signs. BASL has "seasoning". Over time, the younger black deaf generation started adding African-American expressions into BASL. BASL was looked down (perhaps still is), but the irony is BASL is actually the 'old standard of ASL'. American Sign Language was "watered" down but BASL kept it original, the way it should've been.

Cadets compare and contrast between BASL and ASL using venn diagrams, KWL charts and hierarchy charts. We also learned about different famous black deaf people and summarized their lives (good and bad) on a biography organizer. And using one word, we described (and decorated) what we love about BASL. For me I love BASL because it has a soul.

## FROM THE MEDIA CENTER

We continue to have a healthy number of checkouts and enthused readers. We are purchasing books from the dollar store so that students can have a book of their own.

## PTCC READ AHEAD NOTES FOR SMA BOARD MEETING

Good Day To All:

We continue to make monthly deposits from sales of Spirit Wear merchandise. There are some items that have been drastically marked down due to the fact that they are no longer selling. We have also inquired to MSG Browning on the production of new merchandise to sell, such as water bottles, wristlet key chains, and possibly small wallets.

On average we approve about three grants per month. Due to Covid-19 restrictions we aren't able to meet with clubs and cadets requesting grants. Changes were made to grant requests, in which they are to submit a three minute video explaining their request. As of now this is working well and we are still able to in some way have contact with them.

The PTCC board is working together with the admin to create some fun ideas to boost staff morale and show them how much they are appreciated.

This upcoming month we will be working on looking for parents interested in filling spots for next year's board.

Thank you for all that you do.

SMA's PTCC Board

**SARASOTA MILITARY ACADEMY**

Commandant  
801 North Orange Avenue  
Sarasota, Florida 34236

09 March 2021

MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY  
THROUGH EXECUTIVE DIRECTOR OF SCHOOLS

SUBJECT: Significant Activities Report

Significant activities past thirty days:

- Honor Guard at Sarasota Yacht Club, 05 March.
- Color Guard for Sarasota 5K, 20 February @ Benderson Park.
- SMA Raiders competed at Raider National Competition in Georgia on 27 February.
- SMA Cadet Kendall Goebel is tentatively 1st Place in Women's 3 Position Rifle State Junior Olympics from match in Hollywood, FL 19-20 February.
- SMA Rifle earned 2nd round qualification in both JROTC Nationals and Civilian Marksmanship Program (CMP) Regionals 20 February.
- The Rifle Team earned:
  - American Legion State Championship in both Precision and Sporter Air Rifle Teams and Senior Sophia Olazabal earned American Legion Individual State Champion 13 February.
  - SRQ County JROTC Air Rifle Championship 6 February.

Significant activities next thirty days:

- Honor Guard at Sarasota Yacht Club, 26 March.
- Honor Guard at Sarasota Yacht Club, 26 March.
- Raider 5K Run, 0720 on 27 March @ Bayside Church.
- Raider Campout, 2/3 April @ Camp Shannon (Myakka).
- JROTC Nationals and CMP Regional Virtual Championships now through 9 April.
- Area 5/State Marksmanship Qualifier Virtual Match 1 April.
- CMP Competition in AL 9-12 April.
- Army/CMP Virtual Championship, Anniston/Ft Benning virtually hosting, 22 Feb – 05 Mar.

*"One School, Two Campuses"!*

Respectfully,

***Ben Weiss***

Ben Weiss  
Lieutenant Colonel (Retired), Special Forces  
Commandant

**Sarasota Military Academy**  
**Balance Sheet- By Campus**  
As of January 31, 2021

	HS	Prep	Total
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Bank Accounts</b>			
1110 Cash and cash equivalents			
1109 Petty Cash	400	400	800
1111 WF Operating Account	15,967		15,967
1113 SMA PTCC Account	9,706		9,706
1117 WF Credit Card Machine	8,798		8,798
1118 WF Business Market Savings	1,893,229		1,893,229
1119 SMA Prep Checking		45,938	45,938
1120 Athletics Account	53,205		53,205
1121 Prep PTCC Account		25,438	25,438
1123 Prep CC Machine		23,273	23,273
1124 SMA Wreaths	23,660		23,660
Total 1110 Cash and cash equivalents	\$ 2,004,964	\$ 95,049	\$ 2,100,013
8-1111 Sport Team Bank Accounts	69,405		69,405
Total Bank Accounts	\$ 2,074,370	\$ 95,049	\$ 2,169,418
<b>Other Current Assets</b>			
1130 Accounts Receivable	26,747		26,747
1220 Due from Other Governments			
1221 A/R ROTC	24,873		24,873
1222 A/R Due from District	84,335	69,742	154,077
Total 1220 Due from Other Governments	\$ 109,208	\$ 69,742	\$ 178,950
Total Other Current Assets	\$ 135,955	\$ 69,742	\$ 205,697
Total Current Assets	\$ 2,210,325	\$ 164,790	\$ 2,375,115
<b>Fixed Assets</b>			
<b>1300 Fixed Assets</b>			
1310 Land	973,750	7,424,550	8,398,300
1320 Land Improvements	73,227	42,750	115,978
1330 Building & Improvements	11,656,758	2,021,340	13,678,098
1340 Furniture, Fixtures & Equipment	1,657,970	405,763	2,063,733
1350 Motor Vehicles	535,364	232,835	768,199
1370 Capital Lease Equipment	53,300		53,300
1380 Audio-visual Material & Softwar			
1381 Audio-visual Materials	1,504		1,504
1382 Computer Software		97,334	97,334
Total 1380 Audio-visual Material & Softwar	\$ 1,504	\$ 97,334	\$ 98,838
1390 Computer Equipment	171,309	529,068	700,377
Total 1300 Fixed Assets	\$ 15,123,183	\$ 10,753,640	\$ 25,876,823
<b>1550 Accumulated Depreciation</b>			
1329 AD- Land Improvements	(49,743)	(21,111)	(70,854)

1339 AD- Buildings & Improvements	(3,384,323)	(311,608)	(3,695,931)
1349 AD- Furniture, Fixtures & Equip	(1,465,719)	(301,842)	(1,767,561)
1359 AD- Motor Vehicles	(376,092)	(142,669)	(518,760)
1379 AD- Capital Lease Property	(53,300)		(53,300)
1388 AD- Audio-visual Materials	(852)		(852)
1389 AD- Computer Software	(86,946)	(482,833)	(569,778)
Total 1550 Accumulated Depreciation	<u>\$ (5,416,975)</u>	<u>\$ (1,260,061)</u>	<u>\$ (6,677,036)</u>
Total Fixed Assets	<u>\$ 9,706,207</u>	<u>\$ 9,493,579</u>	<u>\$ 19,199,786</u>
Other Assets			
1625 Due From SMA Prep - Long-term	2,349,149	(2,349,149)	0
1626 Due from Foundation	151,779		151,779
Total Other Assets	<u>\$ 2,500,927</u>	<u>\$ (2,349,149)</u>	<u>\$ 151,779</u>
TOTAL ASSETS	<u>\$ 14,417,460</u>	<u>\$ 7,309,220</u>	<u>\$ 21,726,680</u>
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2120 Accounts Payable	21,095	15,934	37,029
Total Accounts Payable	<u>\$ 21,095</u>	<u>\$ 15,934</u>	<u>\$ 37,029</u>
Credit Cards			
2150 Wells Fargo Visa CC			
2151 Carmen Diaz	81		81
2152 Stephen Kok	22,283		22,283
2153 Monika Chenkus	2,609		2,609
2155 Kevin Nasby	947		947
2156 Christina Bowman	1,003		1,003
2163 Amy Mazner	3,300		3,300
Total 2150 Wells Fargo Visa CC	<u>\$ 30,223</u>	<u>\$ -</u>	<u>\$ 30,223</u>
2180 Wells Fargo SMA Prep Visa CC			
2183 Stephen Kok		14,883	14,883
2184 Matthew Freddes		105	105
2185 Rebecca Morris		1,052	1,052
2186 Betty Bultemeier		693	693
2187 Tom Vara		36	36
2191 Lisa Currie		60	60
Total 2180 Wells Fargo SMA Prep Visa CC	<u>\$ -</u>	<u>\$ 16,828</u>	<u>\$ 16,828</u>
Total Credit Cards	<u>\$ 30,223</u>	<u>\$ 16,828</u>	<u>\$ 47,052</u>
Other Current Liabilities			
2110 Accrued Payroll			
2112 Accrued Payroll	227,860	192,571	420,432
Total 2110 Accrued Payroll	<u>\$ 227,860</u>	<u>\$ 192,571</u>	<u>\$ 420,432</u>
2170 Accrued Payroll Liabilities	8,361	7,816	16,177
2200 Other Current Liabilities			
2230 Current Portion of LTD	895,038	368,321	1,263,359
Total 2200 Other Current Liabilities	<u>\$ 895,038</u>	<u>\$ 368,321</u>	<u>\$ 1,263,359</u>
8-2290 Funds Held on Behalf of Others	69,405		69,405
Total Other Current Liabilities	<u>\$ 1,200,665</u>	<u>\$ 568,709</u>	<u>\$ 1,769,374</u>

<b>Total Current Liabilities</b>	<b>\$ 1,251,984</b>	<b>\$ 601,471</b>	<b>\$ 1,853,454</b>
<b>Long-Term Liabilities</b>			
<b>2320 Bonds Payable</b>			
2323 Educational Bond - 2012	4,218,000		4,218,000
2326 Prep Bond Payable - \$7.5M		5,805,627	5,805,627
2327 Prep Bond Payable - \$1M		783,730	783,730
<b>Total 2320 Bonds Payable</b>	<b>\$ 4,218,000</b>	<b>\$ 6,589,357</b>	<b>\$ 10,807,357</b>
2330 Accrued Vacation	18,307		18,307
2340 SBA Loan	1,166,054		1,166,054
2380 Interest Rate Swap	725,679		725,679
<b>Total Long-Term Liabilities</b>	<b>\$ 6,128,040</b>	<b>\$ 6,589,357</b>	<b>\$ 12,717,397</b>
<b>Total Liabilities</b>	<b>\$ 7,380,024</b>	<b>\$ 7,190,828</b>	<b>\$ 14,570,852</b>
<b>Equity</b>			
3010 Invested In Capital Assets, Net	2,805,092	2,354,626	5,159,718
3020 Temporarily Restricted Net Assets	62,234	17,552	79,786
3030 Unrestricted Net Assets	4,372,134	(2,393,599)	1,978,535
Net Income	(202,024)	139,815	(62,210)
<b>Total Equity</b>	<b>\$ 7,037,436</b>	<b>\$ 118,393</b>	<b>\$ 7,155,828</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 14,417,459</b>	<b>\$ 7,309,221</b>	<b>\$ 21,726,680</b>

Friday, Feb 26, 2021 04:00:32 AM GMT-8 - Accrual Basis

**Sarasota Military Academy**  
**Profit and Loss - Monthly - By Campus**  
**January 2021**

	HS	Prep	Total
<b>Income</b>			
3100 Federal Direct	24,873		24,873
3300 Revenue from State Sources	389,690	339,774	729,464
3400 Revenue from Local Sources	180,589	118,524	299,113
<b>Total Income</b>	<b>\$ 595,153</b>	<b>\$ 458,298</b>	<b>\$ 1,053,450</b>
<b>Gross Profit</b>	<b>\$ 595,153</b>	<b>\$ 458,298</b>	<b>\$ 1,053,450</b>
<b>Expenses</b>			
4100 Salaries	341,255	262,124	603,379
4200 Employee Benefits	94,448	83,516	177,964
4300 Purchased Services	70,701	52,806	123,507
4400 Energy Services	6,071	8,187	14,257
4500 Materials & Supplies	16,507	2,909	19,416
4600 Capital Outlay	2,312	1,644	3,957
4700 Other Expenses	73,022	36,388	109,410
<b>Total Expenses</b>	<b>\$ 604,316</b>	<b>\$ 447,573</b>	<b>\$ 1,051,889</b>
<b>Net Operating Income</b>	<b>\$ (9,163)</b>	<b>\$ 10,724</b>	<b>\$ 1,561</b>
<b>Net Income</b>	<b>\$ (9,163)</b>	<b>\$ 10,724</b>	<b>\$ 1,561</b>

**Sarasota Military Academy**  
**Profit and Loss - YTD - By Campus**  
**July 2020 - January 2021**

	HS	Prep	Total
<b>Income</b>			
3100 Federal Direct	163,358		163,358
3300 Revenue from State Sources	2,782,792	2,446,725	5,229,517
3400 Revenue from Local Sources	1,216,585	950,743	2,167,328
<b>Total Income</b>	<b>\$ 4,162,736</b>	<b>\$ 3,397,468</b>	<b>\$ 7,560,203</b>
<b>Gross Profit</b>	<b>\$ 4,162,736</b>	<b>\$ 3,397,468</b>	<b>\$ 7,560,203</b>
<b>Expenses</b>			
4100 Salaries	2,416,830	1,831,062	4,247,892
4200 Employee Benefits	608,362	519,269	1,127,631
4300 Purchased Services	573,640	401,469	975,109
4400 Energy Services	56,890	59,684	116,574
4500 Materials & Supplies	112,447	65,925	178,372
4600 Capital Outlay	92,153	127,169	219,322
4700 Other Expenses	504,438	253,074	757,513
<b>Total Expenses</b>	<b>\$ 4,364,760</b>	<b>\$ 3,257,653</b>	<b>\$ 7,622,413</b>
<b>Net Operating Income</b>	<b>\$ (202,024)</b>	<b>\$ 139,815</b>	<b>\$ (62,210)</b>
<b>Net Income</b>	<b>\$ (202,024)</b>	<b>\$ 139,815</b>	<b>\$ (62,210)</b>



## Cash Statement of Operations- Monthly (01-2021)

Monthly January	Total	Operating	Capital
3191 • ROTC	24,873	24,873	0
3226 • Title II \$	0	0	0
3227 • Title IV \$	0	0	0
3230 • IDEA Revenue	0	0	0
3310 • Florida Ed. Fin. Program (FTE)	518,810	518,810	0
3320 • Proration to Appropriation	0	0	0
3330 • State Categorical Instructional	8,413	8,413	0
3344 • Discretionary Lottery	0	0	0
3361 • School Recognition Funds	0	0	0
3368 • Safe Schools Allocation	6,768	6,768	0
3373 • Reading Programs	4,472	4,472	0
3374 • Supplemental Academic Inst	22,273	22,273	0
3376 • Digital Classroom Allocation	273	273	0
3396 • Classroom for Kids	98,406	98,406	0
3397 • Charter School Capital Outlay	58,062		58,062
3399 • Other Misc State Revenue	11,987	11,987	0
3411 • District Schools Taxes	248,744	248,744	0
3413 • District 1.5 Millage	10,966		10,966
3430 • Interest Inc. (Invest. & Accts)	15	15	0
3440 • Gifts, Grants & Bequests	26,120	26,120	0
3455 • Vending Revenue	131	131	0
3490 • Misc Local Sources	13,138	13,138	0
3741 • Insurance Loss Recovery			0
<b>Total Income</b>	<b>1,053,451</b>	<b>984,423</b>	<b>69,028</b>
4100 • Salaries (plus stipends)	519,176	519,176	0
4110 • Admin Salaries	60,998	60,998	0
4140 • Adjunct Faculty & Subs	23,205	23,205	0
4210 • Retirement Benefits	59,337	59,337	0
4220 • SS & Medicare	31,688	31,688	0
4230 • Employee Insurance	59,336	59,336	0
4240 • Worker's Compensation	2,160	2,160	0
4250 • Unemployment Compensation	12,937	12,937	0
4291 • Employee Medical Reimburse.	4,647	4,647	0
4292 • Employee Training & Seminars	7,859	7,859	0
4293 • Other Employee Benefits	0	0	0
4310 • Professional & Technical Serv.	59,542	59,542	0
4320 • Insurance	20,446	20,446	0
4330 • Travel	0	0	0
4350 • Repairs & Maintenance	3,003	3,003	0
4360 • Lease Costs	18,279	18,279	0
4370 • Comm. (Postage, Phone)	8,844	8,844	0
4380 • Water & Sewer	4,707	4,707	0
4390 • Other Purchased Services	8,686	8,686	0
4392 • Dual Enrollment Fees	0	0	0
4430 • Electricity	9,132	9,132	0
4450 • Fuel (Gasoline)	202	202	0
4460 • Fuel (Diesel)	4,924	4,924	0
4510 • Supplies - Classroom	2,159	2,159	0
4520 • Textbooks	2,762	2,762	0
4521 • Textbooks - Dual Enrollment	6,986	6,986	0
4530 • Periodicals	0	0	0
4570 • Food	952	952	0
4590 • Other Materials & Supplies	6,555	6,555	0
4610 • Library Books	355	355	0
4622 • Non Capitalized A/V Materials	0	0	0
4642 • Non Capitalized FFE	742	742	0
4644 • Non Capitalized PC (Hardware)	0	0	0
4651 • Buses (Trip Charges)	2,782	2,782	0
4692 • Non Capitalized Software	78	78	0
4720 • Interest	36,199	36,199	0
4730 • Taxes, Dues & Fees	6,957	6,957	0
4740 • Legal Fees/Settlements	0	0	0
4760 • Sports & Recreation	12,746	12,746	0
4765 • Donations to Foundation	0	0	0
Capital Purchases	0		0
4780 • Depreciation Expenses		0	0
Debt Service	44,167		44,167
4810 • Loss on Disposition of Assets		0	0
4890 • Amortization of bond Discount		0	0
4790 • Misc Expenses		0	0
<b>Total Expenses</b>	<b>1,042,548</b>	<b>998,381</b>	<b>44,167</b>
	<b>10,903</b>	<b>-13,958</b>	<b>24,861</b>

# Cash Statement of Operations- YTD (PE 01-31-21)

YTD Through January	Total	Operating	Capital
3191 • ROTC	163,358	163,358	0
3226 • Title II \$	0	0	0
3227 • Title IV \$	0	0	0
3230 • IDEA Revenue		0	0
3310 • Florida Ed. Fin. Program (FTE)	3,631,662	3,631,662	0
3320 • Proration to Appropriation		0	0
3330 • State Categorical Instructional	58,888	58,888	0
3344 • Discretionary Lottery		0	0
3361 • School Recognition Funds		0	0
3368 • Safe Schools Allocation	47,374	47,374	0
3373 • Reading Programs	31,305	31,305	0
3374 • Supplemental Academic Inst	155,913	155,913	0
3376 • Digital Classroom Allocation	1,914	1,914	0
3396 • Classroom for Kids	688,840	688,840	0
3397 • Charter School Capital Outlay	413,227		413,227
3399 • Other Misc State Revenue	200,394	200,394	0
3411 • District Schools Taxes	1,741,209	1,741,209	0
3413 • District 1.5 Millage	165,624		165,624
3430 • Interest Inc. (Invest. & Accts)	118	118	0
3440 • Gifts, Grants & Bequests	38,198	38,198	0
3455 • Vending Revenue	458	458	0
3490 • Misc Local Sources	221,721	221,721	0
3741 • Insurance Loss Recovery			0
<b>Total Income</b>	<b>7,560,203</b>	<b>6,981,352</b>	<b>578,851</b>
4100 • Salaries (plus stipends)	3,709,478	3,709,478	0
4110 • Admin Salaries	422,370	422,370	0
4140 • Adjunct Faculty & Subs	116,045	116,045	0
4210 • Retirement Benefits	370,326	370,326	0
4220 • SS & Medicare	281,944	281,944	0
4230 • Employee Insurance	396,175	396,175	0
4240 • Worker's Compensation	18,350	18,350	0
4250 • Unemployment Compensation	13,237	13,237	0
4291 • Employee Medical Reimburse.	34,029	34,029	0
4292 • Employee Training & Seminars	10,870	10,870	0
4293 • Other Employee Benefits	2,700	2,700	0
4310 • Professional & Technical Serv.	421,867	421,867	0
4320 • Insurance	181,928	181,928	0
4330 • Travel	117	117	0
4350 • Repairs & Maintenance	30,683	30,683	0
4360 • Lease Costs	143,111	143,111	0
4370 • Comm. (Postage, Phone)	53,183	53,183	0
4380 • Water & Sewer	29,510	29,510	0
4390 • Other Purchased Services	60,798	60,798	0
4392 • Dual Enrollment Fees	53,913	53,913	0
4430 • Electricity	90,763	90,763	0
4450 • Fuel (Gasoline)	781	781	0
4460 • Fuel (Diesel)	25,029	25,029	0
4510 • Supplies - Classroom	56,207	56,207	0
4520 • Textbooks	16,497	16,497	0
4521 • Textbooks - Dual Enrollment	15,132	15,132	0
4530 • Periodicals	1,717	1,717	0
4570 • Food	12,478	12,478	0
4590 • Other Materials & Supplies	76,342	76,342	0
4610 • Library Books	1,343	1,343	0
4622 • Non Capitalized A/V Materials	5,651	5,651	0
4642 • Non Capitalized FFE	6,375	6,375	0
4644 • Non Capitalized PC (Hardware)	112,674	112,674	0
4651 • Buses (Trip Charges)	10,341	10,341	0
4692 • Non Capitalized Software	82,939	82,939	0
4720 • Interest	232,236	232,236	0
4730 • Taxes, Dues & Fees	65,852	65,852	0
4740 • Legal Fees/Settlements		0	0
4760 • Sports & Recreation	83,122	83,122	0
4765 • Donations to Foundation		0	0
Capital Purchases	109,682		109,682
4780 • Depreciation Expenses		0	0
Debt Service	334,005		334,005
4810 • Loss on Disposition of Assets		0	0
4890 • Amortization of bond Discount		0	0
4790 • Misc Expenses		0	0
<b>Total Expenses</b>	<b>7,689,800</b>	<b>7,246,113</b>	<b>443,687</b>
	<b>-129,597</b>	<b>-264,761</b>	<b>135,164</b>

# Sarasota Military Academy

Budget vs. Actuals: FY21- Board Approved Budget - FY21 P&L

July 2020 - January 2021

7 months in should be at 58.34%

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Income			
3100 Federal Direct			
3191 R.O.T.C.	163,358.06	290,191.00	56.29 %
<b>Total 3100 Federal Direct</b>	<b>163,358.06</b>	<b>290,191.00</b>	<b>56.29 %</b>
3200 Federal Through State & Local			
3226 Title II \$		32,114.00	
3227 Title IV \$		16,814.00	
3230 IDEA Revenue		63,562.00	
3299 Miscellaneous Federal		1,893,092.00	
<b>Total 3200 Federal Through State &amp; Local</b>		<b>2,005,582.00</b>	
3300 Revenue from State Sources			
3310 FL Education Finance Prog- FEFP	3,631,662.00	6,404,331.00	56.71 %
3320 Proration to Appropriation	0.00		
3330 State Categorical Instructional	58,888.00	104,397.00	56.41 %
3368 Safe Schools Allocation	47,374.00	83,738.00	56.57 %
3373 Reading Programs	31,305.00	56,244.00	55.66 %
3374 Supplemental Academic Inst	155,913.00	272,869.00	57.14 %
3376 Digital Classroom Allocation	1,914.00	8,553.00	22.38 %
3396 Classroom for Kids	688,840.00	1,209,760.00	56.94 %
3397 Charter School Capital Outlay	413,227.00	674,847.00	61.23 %
3399 Other Miscellaneous State Reven	200,394.29	208,936.00	95.91 %
<b>Total 3300 Revenue from State Sources</b>	<b>5,229,517.29</b>	<b>9,023,675.00</b>	<b>57.95 %</b>
3400 Revenue from Local Sources			
3410 Taxes			
3411 District Schools Taxes	1,741,209.00	2,993,576.00	58.16 %
3413 1.5 Millage Capital \$	165,623.89	333,750.00	49.63 %
<b>Total 3410 Taxes</b>	<b>1,906,832.89</b>	<b>3,327,326.00</b>	<b>57.31 %</b>
3430 Interest, Including Invest Prof			
3435 Interest on Checking	118.16	338.00	34.96 %
<b>Total 3430 Interest, Including Invest Prof</b>	<b>118.16</b>	<b>338.00</b>	<b>34.96 %</b>
3440 Gifts, Grants & Bequests		136,269.00	
3441 Donations			
3442 Unrestricted	503.51		
3443 Temporarily Restricted	3,134.15		
3444 Unrestricted Donations from Foundation	30,690.00		
3445 Temporarily Restricted Donations from Foundation	3,869.88		
<b>Total 3441 Donations</b>	<b>38,197.54</b>		
<b>Total 3440 Gifts, Grants &amp; Bequests</b>	<b>38,197.54</b>	<b>136,269.00</b>	<b>28.03 %</b>
3455 Vending Revenue	458.37	1,592.00	28.79 %
3490 Miscellaneous Local Sources		564,866.00	
3495 Other Misc Local Sources			
3495A School Activity & Program Reven	133,388.68		

		TOTAL	
	ACTUAL	BUDGET	% OF BUDGET
3495B Reimbursement from Foundation	57,863.46		
3495C Other Misc. Local Sources	25,726.50		
3495D Credit Card Rebate	4,742.33		
<b>Total 3495 Other Misc Local Sources</b>	<b>221,720.97</b>		
<b>Total 3490 Miscellaneous Local Sources</b>	<b>221,720.97</b>	<b>564,866.00</b>	<b>39.25 %</b>
<b>Total 3400 Revenue from Local Sources</b>	<b>2,167,327.93</b>	<b>4,030,391.00</b>	<b>53.77 %</b>
<b>Total Income</b>	<b>\$7,560,203.28</b>	<b>\$15,349,839.00</b>	<b>49.25 %</b>
<b>GROSS PROFIT</b>	<b>\$7,560,203.28</b>	<b>\$15,349,839.00</b>	<b>49.25 %</b>
<b>Expenses</b>			
4100 Salaries		6,554,748.00	
4110 Administrator	422,369.66	733,784.00	57.56 %
4120 Classroom Teacher	2,690,421.24		
4130 Other Certified	369,358.60		
4140 Substitute Teacher	116,044.90	260,000.00	44.63 %
4160 Other Support Personnel	649,697.72		
<b>Total 4100 Salaries</b>	<b>4,247,892.12</b>	<b>7,548,532.00</b>	<b>56.27 %</b>
4200 Employee Benefits			
4210 Retirement	370,325.65	728,853.00	50.81 %
4220 FICA	281,943.71	577,463.00	48.82 %
4230 Group Insurance	396,175.30	683,445.00	57.97 %
4240 Worker's Compensation	18,350.00	44,592.00	41.15 %
4250 Unemployment Compensation	13,237.26	3,459.00	382.69 %
4290 Other Employee Benefits			
4291 Employee Medical Reimbursement	34,029.00	69,319.00	49.09 %
4292 Employee Training & Seminars	10,870.00	8,210.00	132.40 %
4293 Other Employee Benefits	2,700.00	64,360.00	4.20 %
<b>Total 4290 Other Employee Benefits</b>	<b>47,599.00</b>	<b>141,889.00</b>	<b>33.55 %</b>
<b>Total 4200 Employee Benefits</b>	<b>1,127,630.92</b>	<b>2,179,701.00</b>	<b>51.73 %</b>
4300 Purchased Services			
4310 Professional & Technical Serv	421,866.55	770,228.00	54.77 %
4320 Insurance and Bond Premiums	181,927.60	258,985.00	70.25 %
4330 Travel	117.30	3,240.00	3.62 %
4350 Repairs & Maintenance	30,683.14	99,760.00	30.76 %
4360 Rentals	143,110.70	230,101.00	62.19 %
4370 Communications	53,182.93	93,832.00	56.68 %
4380 Public Utility Services	29,509.71	53,102.00	55.57 %
4390 Other Purchased Services	60,798.00	102,186.00	59.50 %
4392 Dual Enrollment Charge	53,913.02	92,725.00	58.14 %
<b>Total 4390 Other Purchased Services</b>	<b>114,711.02</b>	<b>194,911.00</b>	<b>58.85 %</b>
<b>Total 4300 Purchased Services</b>	<b>975,108.95</b>	<b>1,704,159.00</b>	<b>57.22 %</b>
4400 Energy Services			
4430 Electricity	90,763.49	193,514.00	46.90 %
4450 Gasoline	781.02	2,446.00	31.93 %
4460 Diesel Fuel	25,029.24	59,510.00	42.06 %
<b>Total 4400 Energy Services</b>	<b>116,573.75</b>	<b>255,470.00</b>	<b>45.63 %</b>
4500 Materials & Supplies			
4510 Supplies	56,206.57	131,575.00	42.72 %

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
4520 Textbooks	16,496.83	28,454.00	57.98 %
4521 DE Textbooks	15,132.01	17,261.00	87.67 %
<b>Total 4520 Textbooks</b>	<b>31,628.84</b>	<b>45,715.00</b>	<b>69.19 %</b>
4530 Periodicals	1,717.01	1,967.00	87.29 %
4570 Food	12,477.91	19,076.00	65.41 %
4590 Other Materials & Supplies	76,342.01	130,742.00	58.39 %
<b>Total 4500 Materials &amp; Supplies</b>	<b>178,372.34</b>	<b>329,075.00</b>	<b>54.20 %</b>
4600 Capital Outlay			
4610 Library Books	1,342.67	3,111.00	43.16 %
4620 Audio-visual (AV) Materials			
4622 Noncapitalized AV Materials	5,650.71	4,812.00	117.43 %
<b>Total 4620 Audio-visual (AV) Materials</b>	<b>5,650.71</b>	<b>4,812.00</b>	<b>117.43 %</b>
4640 Furniture, Fixtures & Equipment			
4642 Noncapitalized F,F & Equipment	6,374.64	17,554.00	36.31 %
4644 Noncapitalized Computer Hardwar	112,674.09	147,111.00	76.59 %
<b>Total 4640 Furniture, Fixtures &amp; Equipment</b>	<b>119,048.73</b>	<b>164,665.00</b>	<b>72.30 %</b>
4650 Motor Vehicles			
4651 Buses	10,340.69	20,752.00	49.83 %
<b>Total 4650 Motor Vehicles</b>	<b>10,340.69</b>	<b>20,752.00</b>	<b>49.83 %</b>
4690 Computer Software			
4692 Noncapitalized Software	82,939.25	104,196.00	79.60 %
<b>Total 4690 Computer Software</b>	<b>82,939.25</b>	<b>104,196.00</b>	<b>79.60 %</b>
<b>Total 4600 Capital Outlay</b>	<b>219,322.05</b>	<b>297,536.00</b>	<b>73.71 %</b>
4700 Other Expenses			
4720 Interest	232,235.58	424,928.00	54.65 %
4730 Taxes, Dues and Fees	65,851.75	93,757.00	70.24 %
4760 Sports and Recreation	83,122.43	193,893.00	42.87 %
4780 Depreciation Expense	376,303.00	643,884.00	58.44 %
<b>Total 4700 Other Expenses</b>	<b>757,512.76</b>	<b>1,356,462.00</b>	<b>55.84 %</b>
<b>Total Expenses</b>	<b>\$7,622,412.89</b>	<b>\$13,670,935.00</b>	<b>55.76 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -62,209.61</b>	<b>\$1,678,904.00</b>	<b>-3.71 %</b>
<b>NET INCOME</b>	<b>\$ -62,209.61</b>	<b>\$1,678,904.00</b>	<b>-3.71 %</b>