

**SARASOTA MILITARY ACADEMY  
BOARD OF DIRECTORS  
ANNUAL MEETING AGENDA  
Tuesday September 21, 2021**

- Call to Order
- Approval of the Minutes-Tab 1
  - August 31, 2021
- Committee Reports
  - Nominating Committee
- Audit Presentation
  - Vincent Tortora/Pellegrino & McFarland
  - Approval
- Executive Director of Schools' Report Tab 2
  - HR Report
  - Technology and Data Impact Report
- Head of School Report – SMA Prep Tab 3
  - Athletic Director Report
  - Instructional Design and Curriculum Report
  - Faculty Representative
  - PTCC Committee Report
- Head of School Report – SMA High Tab 4
  - Athletic Director Report
  - Faculty Representative
  - PTCC Committee Report
- SAI/Commandant's Report Tab 5
- Treasurer's Report Tab 6
  - Monthly Financial Report
  - Budget for SY 2021-2022—Approval
  - Teacher Salary Increase Allocation-Approval
- SMA Foundation, Inc. Report Tab 7
- Committee Reports
- Chairperson's Report
- New Business
- Old Business
  - Mask Policy

- Public Comment
- Meeting Adjournment

## Executive Director of Schools Report

September 21, 2021

### **2021-2022 Enrollment:**

- Enrollment Overview Provided
- Ten-day count/October Survey Count Comparison
- Next Step: Retention rates
- Admissions Process for SY 2022-2023
  - Admissions and Community Outreach Coordinator
  - Open Enrollment October 1-January 31
  - Selection and Lottery Process
  - Finalizing Admissions Information Meeting Dates
    - Virtual Until Further Notice
  - Determine Number of Seats at Each Grade Level
  - Open Enrollment Campaign
  - Establish Marketing Plan

### **HR:**

- Open positions
  - Bus Driver
  - Science Instructor
- Completed Survey 2 Employee Data

### **Communication:**

- Provided Onboarding Documents and Established Sunshine Training for Erica Gregory.
- 2021-2022 Title II and Title IV, Part A submission completed
  - Title II: \$32,956.06 (Professional Development)
  - Title IV, Part A: \$18,058.40 (Well-Rounded Education, Safe and Healthy Schools, Effective Use of Technology)
  - Approved
- Operation Patriot Support; Evening with Heroes
  - October 14, 2021
  - 6:00-9:00 PM
  - 10670 Boardwalk Loop, Lakewood Ranch
  - Featuring our own Colonel Ben Knisely, U.S. Army (Ret.)
- School Mask Mandate
  - Exemptions
  - Community Positivity Rate

- School Grades Calculation Training: Power Points Provided but Recommend a Workshop
- Weekly "Friday COVID-19 Briefings" Continue: Positive Feedback Regarding Transparency
- "Good News" Report;

SIS Live.

SIS &gt; Enrollment &gt; View

[Options](#) | [Help](#)

## Enrollment by Race

## Majority/Minority Section

Grade Level	Majority		Minority		Total
	MALE	FEMALE	MALE	FEMALE	
06	47	33	52	45	177
07	63	31	58	37	189
08	67	49	54	39	209
09	69	28	54	34	185
10	61	31	43	41	176
11	52	20	60	39	171
12	47	32	38	39	156
TOTAL	406	224	359	274	1263

A - ASIAN(OLD PACIFIC ISLANDER), Minority

B - BLACK/AFRICAN-AMERICAN, Minority

I - AMERICAN INDIAN/ALASKA NATIVE, Minority

P - NATIVE HAWAIIAN / PACIFICE ISLANDER, Minori...

W - WHITE, Majority

## Primary Race Section

Grade Level	MALE						FEMALE					Total
	I	A	B	H	M	W	A	B	H	M	W	
06		2	3	40	7	47	1	2	37	5	33	177
07	1	3	5	48	1	63		3	30	4	31	189
08		4	3	40	7	67		6	31	2	49	209
09		1	10	40	3	69		4	28	2	28	185
10		1	8	31	3	61		5	31	5	31	176
11	1	5	4	46	4	52		7	31	1	20	171
12			3	31	4	47	3	4	32		32	156
TOTAL	2	16	36	276	29	406	4	31	220	19	224	1263

<b>SY/Grade</b>	<b>Ten Day Count</b>	<b>October Survey</b>	<b>Change</b>
2018-2019			
6	210	215	5
7	189	190	1
8	176	181	5
9	229	222	-7
10	200	198	-2
11	184	176	-8
12	195	196	1
Total	1383	1378	-5

2019-2020			
6	223	224	1
7	210	209	-1
8	195	196	1
9	208	208	0
10	209	202	-7
11	175	170	-5
12	152	150	-2
	1372	1359	-13

2020-2021			
6	202	200	-2
7	212	208	-4
8	206	206	0
9	184	176	-8
10	194	191	-3
11	163	173	10
12	137	153	16
	1298	1307	9

2021-2022			
6	179		
7	189		
8	205		
9	189		
10	178		
11	172		
12	156		
	1268		

## LOTTERY PROCESS

### Selection and Lottery Process

Sarasota Military Academy is open to any student who resides in the Sarasota County School District, and the Manatee and Charlotte County School Districts. Students will be considered for admission without regard to race, religion, gender, or national or ethnic origin.

- 1.) Each year, the School agrees to enroll an eligible student by accepting a timely application from October 1<sup>st</sup> through January 31<sup>st</sup> of each year. The School's registration procedures and open enrollment period shall be publicly advertised.
- 2.) All applications that are turned in between October 1<sup>st</sup> and January 31<sup>st</sup> are logged and assigned a number on a spreadsheet for each grade level.
- 3.) After the January 31<sup>st</sup> deadline, SMA will review the number of received applications compared to the number of seats available at each grade level.
- 4.) If at the end of open enrollment period the number of applications exceeds the capacity of the programs, class, grade level, or building, all applicants shall have an equal chance of being admitted through a random lottery selection process to fill the seats available based upon Florida Statute 1002.33, subsection (10), article (b) and (10)(e)(1).
- 5.) If the number of applications received is less than the number of available seats, then all eligible students are admitted.
- 6.) The random draw, or lottery process, starts with a random lottery name (number) generator with an excel spreadsheet for each grade level after preferences are given.
- 7.) If 250 seats are available for a grade level, then the first 250 names (numbers) are accepted.
- 8.) After all vacant seats have been filled at each grade level, SMA will place the remaining applicants on a wait list in the order the random lottery generator placed their name (number). As seats are available at each grade level, SMA will draw from the name next on the list. If the applicant declines, the next applicant will be offered a seat.
- 9.) Any application received after the original lottery and wait list will be accepted but will not be considered until after all additional



applicants from the first lottery have either filled spots or turned down openings.

- 10.) Students not offered admission may reapply for the subsequent school year during the next enrollment window beginning October 1<sup>st</sup> through January 31<sup>st</sup>.
- 11.) SMA will not screen or review a student's ELL and/or ESE status or IEP prior to the date of notice of acceptance is sent to the student's parent/guardian.

OPERATION PATRIOT SUPPORT (OPs)  
PRESENTS AN  
EVENING WITH HEROES  
FEATURING  
HOME TOWN HEROES



**October 14, 2021 / 6:00 – 9:00 PM / The Grove**

10670 Boardwalk Loop, Lakewood Ranch, FL 34202

**Dinner, full bar, raffles, great prizes**

See reverse side for sponsorship information or visit [www.operationpatriotsupport.org](http://www.operationpatriotsupport.org)

Our speakers this year reflect the heroes that we have living among us. Some we may know, most we do not. This is the opportunity to recognize the great men and women that live next to us, work with us, teach our kids and continue to serve in our community.

This year we feature two of these “hometown heroes”. Colonel Ben Knisley, U.S. Army (Ret.) and Captain Ryan Simonson, U.S. Army (Ret.).

Colonel Knisley served for 28 years, beginning his career as a “Dust-Off” pilot in Vietnam. During his tour of duty in Vietnam, then 1<sup>st</sup> LT Knisely, piloting a UH-1 MEDEVAC helicopter was shot down over enemy territory and severely wounded. He and his crew were rescued in a very daring and heroic effort executed by members of the 101st Airborne Division. Details of the harrowing escape and evasion by Knisely and his copilot, 1LT Michael Meyer and the successful rescue are chronicled in the book, “DUSTOFF 65”. Lt Tim Lickness, the leader of the rescue, was recommended for the Medal of Honor.



Captain Simonson served, following his graduation from the U.S. Military Academy “West Point”, as a 1<sup>st</sup> LT in Armor. Ryan was almost immediately deployed and served multiple tours in support of Operation Iraqi Freedom. Ryan served as an armor platoon leader, executive officer, and operations officer. He also had the privilege of serving in a HMMWV mounted tank company. Because of his experience in Iraq Ryan had the opportunity to work with a team that rewrote, resourced, and implemented a new doctrine for the use of tanks in an urban environment. Come and hear Ryan’s many stories of service in theater and how his Brigade Commander once had to suggest the implementation of a game of “Rock/Paper/Abrams” (as in the tank...) to procure fuel for a critical mission.





Evening With Heroes Registration Form – register on line at [www.operationpatriotssupport.org](http://www.operationpatriotssupport.org) or

**PLEASE MAKE ALL CHECKS PAYABLE TO: Operation Patriot Support**

(Reference: Evening With Heroes) and return completed forms and checks to:

Operation Patriot Support c/o The PHM Group, 540 48th Street Court East, Bradenton, FL 34208 Ph. 941-750-9333

**SPONSORSHIPS:** To assure your sponsorship is recognized we must have your commitment by September 30, 2021.

**EVENT SPONSOR: - \$5,000 INCLUDES:** ☐

ADMISSION TO PRE-EVENT COCKTAIL PARTY / PHOTO OPPORTUNITIES WITH SPECIAL GUESTS / SEPARATE EVENT SIGNAGE / PREFERRED TABLE LOCATION / COMPANY NAME AND LOGO ON WEB PAGE / 2 EACH - 8 CHAIR TABLES / GUN RAFFLE TICKETS & GIFT FOR EACH ATTENDEE - Specify your desire to have a veteran, law enforcement, first responder to be a part of your Party, and the number desired

**PLATINUM LEVEL SPONSORSHIP: \$2,000 INCLUDES:** ☐

ADMISSION TO PRE-EVENT COCKTAIL PARTY / PHOTO OPPORTUNITIES WITH SPECIAL GUESTS / ENHANCED RECOGNITION ON EVENT SIGNAGE / PREFERRED TABLE LOCATION / COMPANY NAME AND LOGO ON WEB PAGE / 10 CHAIR TABLE - Specify your desire to have a veteran, law enforcement, first responder to be a part of your Party, and the number desired

**GOLD LEVEL SPONSORSHIP: \$1,500 INCLUDES:** ☐

RECOGNITION ON EVENT SIGNAGE / COMPANY NAME ON WEB PAGE / 8 CHAIR TABLE - Specify preference for a veteran to be a part of your Party, and the number desired

**SILVER LEVEL SPONSORSHIP (FOR THOSE THAT CAN'T ATTEND) – EVENT SIGNAGE ONLY: \$250 INCLUDES:** ☐

FOR THOSE THAT CAN'T ATTEND – RECOGNITION ON EVENT SIGNAGE ONLY - please provide the name you would like on signage

**INDIVIDUAL SEATS AT AVAILABLE TABLES: \$175 / EACH:** ☐

COMPANY/ SPONSOR NAME: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_

CONTACT E-MAIL: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE: \_\_\_\_\_ PHONE: \_\_\_\_\_

Number of veterans, law enforcement, first responders in your party if so desired - \_\_\_\_\_

Your attendees: 1. \_\_\_\_\_ 2. \_\_\_\_\_

3. \_\_\_\_\_ 4. \_\_\_\_\_

5. \_\_\_\_\_ 6. \_\_\_\_\_

7. \_\_\_\_\_ 8. \_\_\_\_\_

**Questions? Please visit [www.operationpatriotssupport.org](http://www.operationpatriotssupport.org) or contact Heather Compton @ The PHM Group.**

**[hcompton@phmgrouppinc.com](mailto:hcompton@phmgrouppinc.com) contact information above.** Refunds are not available after—September 30, 2021 or if promotional material has been produced with your company name or information included

STATE LICENSE # CH47542

A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE (800-435-7352) WITHIN THE STATE OR BY VISITING [WWW.FRESHFROMFLORIDA.COM](http://WWW.FRESHFROMFLORIDA.COM). REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE.

Visit [www.operationpatriotssupport.org](http://www.operationpatriotssupport.org) to register / pay / or for information

Head of School Report  
September 2021

**Enrollment**

Grade 6: 177  
Grade 7: 189  
Grade 8: 209  
Total: 575

**Campus Life/Events**

- 9/2-Virtual open house
- 9/6-Labor Day-No school
- 9/10-Patriot Day observance
- 9/10-Fire drill conducted @ 11:10 am
- 9/21-Board meeting virtual-2:30 pm
- 9/22-Half day for cadets and teacher training
- 9/24-Red Shirt Day-Anti-Drug Awareness
- 9/24-Lock down drill conducted @ 10:15 am

**Cadet Highlights**

-Cadets of the Month: **September**  
Will be submitted on next month's report

**Staff Meetings**

- 9/1-Faculty Meeting
- 9/3-Safety Team
- 9/8-SIP
- 9/10-Interdisciplinary Meeting
- 9/15-New Teachers
- 9/16-Department Leaders
- 9/21-SIP
- 9/24-Interdisciplinary Meeting

**Parent and Community Highlights**

- 9/2-Virtual Open House @ 5:00 pm
- 9/21-Board meeting virtual @ 2:30 pm

**Security**

- 9/3-Safety team meeting to discuss future drill and procedures
- Reminder staff to be at their doors during passing time to assist in campus security
- Planning to conduct a lockdown during formation

**Attention Items**

- FSSAT report completed for safety and security
- School Improvement Plan (SIP) to be completed and submitted to the county by October 1<sup>st</sup>
- The main subpanel for the alarm system needs to be replaced from what we believe was a lightning strike

## **SMAP ATHLETIC ROUNDUP – SEPTEMBER 2021**

**Volleyball** –40 girls tried out for the team on 8/18 and 19. Coach Francis has finalized her roster to 14 with 2 alternates.

**Game recap:** The girls took on Student Leadership Academy on Tuesday 9/14 for their first away game of the season. Though they didn't pull out the win, the scores were very close and they played well together showing much improvement. Coach is extremely proud of the team and we look forward to our first home game this Thursday!



**Flag Football** – 35 cadets, both male and female tried out for Flag Football on 8/24 and 25. Once again, the try out process will run approximately 2 weeks to afford everyone a chance. The first football game will be on **September 23** vs Sky Englewood at the Prep. Coach Robert Wilkins will again lead the flag football team. Coach Wilkins has set his roster with 22 players, 5 are 6<sup>TH</sup> grade, non-paying alternates.

\*Running Club – Jackie Sharkey Trecartin supervises the running club which will begin on September 29<sup>th</sup>.

\*Basketball Club – Jim Smith will be supervising the basketball club. It will be held on Friday's in October and November. The club is open to grades 6-8 and will focus on skills, drills and game play to ready players for the Basketball try outs on October 12<sup>th</sup> and 13<sup>th</sup>.

\*Lacrosse fall ball is underway practicing on Tuesday's, Thursday's and Saturday mornings at the Prep field. Fall ball is comprised of high school and middle school students that are pre-conditioning for the start of their season in January.

*\*Club setting is a non-competitive environment where all cadets are encouraged to attend/participate. There is no tryout process. Each club provides an opportunity for cadets to showcase their talents, hone their skills, and build positive peer relationships. Clubs are DIFFERENT than our competitive athletic teams.*

SMA Prep Instructional Design & Curriculum Read Ahead  
9/16/2021  
SMA-MAJ Lisa Currie

An academic priority for 2021-22 at SMA Prep is to empower learners to take ownership of their learning to promote motivation, engagement, and self-direction in their own learning process. Students will develop the skills necessary to set goals using progress monitoring resources to work toward mastery over time. Also, working with their teachers, they will implement strategies that place them in the driver's seat of their learning process.

How will this be implemented?

1. Students create personalized datasheets using data from progress monitoring tools to show growth over time and to adapt learning goals
2. Math, Reading, and Science data sheets provide teachers *user-friendly* student progress by class period based on multiple data points to allow for specific and effective support for all learners
3. Parents will be updated quarterly using the Gradebook portal to show levels of progress in each area of focus

*By 2022-2023, Florida classrooms will have fully transitioned to the B.E.S.T. Standards, including aligned materials and aligned statewide assessments.*

2021-22 state assessments will continue to follow the Florida Standards that align with the FSA and EOC assessments. The transition to B.E.S.T. standards is scheduled to be fully implemented in 2022-23. The new progress monitoring and assessment platform has not been fully identified along with details of implementation for charter schools. The skills and understanding students will develop this year to become experts in managing their own data and setting learning goals based on that data will continue to be essential as our program transitions next year.



The fall athletic seasons continue to perform above expectations.

As mentioned at the previous board meeting, on Sept. 4 SMA hosted its' first ever home cross country meet. This event was a huge success. Eight schools participated in the event. SMA's team did very well with our girls finishing 5<sup>th</sup> and our boys finished 2<sup>nd</sup> behind only Sarasota High School. The comments from the other teams and participants were overwhelmingly positive in regards to the course and meet organization. All runners who participated, as well as student volunteers, received a pull string travel bag commemorating the event. Plans for next year's event are already under way with a plan to even increase the number of teams involved.

Planning for winter sports (soccer, basketball and wrestling) is in progress. Schedules for these sports are completed and coaches have meet with prospective cadet-athletes.

Dr. Crupi visited the campus on September 13 to meet with the athletic director, as well as get a tour of the facilities and meet some staff. This provided a great opportunity to share successes and concerns within the athletic department.

Once again I stress that facilities are and will continue to be the greatest challenge for SMA high school athletics. SMA high school has no on-campus facilities to host athletic competitions. No other FHSAA registered schools that we schedule in athletics are restricted to this degree. Besides creating a disservice to our current cadet-athletes, this factor is a major deterrent when attempting to recruit students to SMA high school. Not only are the facilities on our campus unsuitable for athletic competitions, they severely limit what can be accomplished in our physical education classes. It is the desire of the athletic department to provide our students a complete high school experience. Our current facilities greatly limit this experience.



# SMA High School

## Parent Teacher Cadet Council

### Monthly Update

## 2021/22 Council Members:

**Staff Representative:** SMA-Capt. Marsha Seagrave

**President:** Susan Hartman

**Vice President:** Brenda Canales

**Secretary:** Jeannine Signorelli

**Treasurer:** Theresa Kocke

**Committee and Volunteer Liaison:** Kimberly Courie

**Parent Liaison:** Diedra Jones

**Cadets:** TBD

## What's New:

- Merchandise Committee
  - Stay tuned for new and exciting fundraising SMA promotional products
- Quarterly Public PTCC Meeting:
  - September 22 @ 6:30pm -SMA

September 21, 2021

## Events Recap

- First Annual Labor Day Weekend Cross Country Event @ SMA Prep
  - PTCC Concession tent was well received. We will be back next year!
    - Special thanks to Detweiler's for the fruit donations.

## Upcoming Events

- October is Breast Cancer Awareness Month
  - Pink T-Shirt Sale: Visit our on-line store to purchase
- October 29th: Halloween Costume Day
  - Complimentary treats (Pending Approval)
- November: Veterans Day Celebrations
  - Host the annual Veterans Day staff Luncheon for our veterans.
  - Donations of water and snacks for parade attendees - pending approval of the City
- December 13th: PTCC Dress Down Fundraiser
- Staff Suggested Events: Tentative/Dates to be determined
  - Fall: Coffee with the Colonel - North Port
  - Student Parent Information Night (SPIN)
  - Spring: Coffee with the Colonel - Lakewood Ranch

## Grant Summary

- Proposed Annual Budget = \$5000 (\$300 each)
  - Grants requested: 0
  - Grants Approved: 0

**SARASOTA MILITARY ACADEMY**

Commandant

801 North Orange Avenue

Sarasota, Florida 34236

21 September 2021

MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY  
THROUGH EXECUTIVE DIRECTOR OF SCHOOLS

SUBJECT: Significant Activities Report

Significant activities past thirty days:

- Expenditure of unfinanced requirements funding from the Army:  
205K for clothing, 50K for operational expenses, 10k laundry
- Adairsville Raider Competition 10-12 Sep @ Adairsville High School, Ga
- Mayor and Commissioners Visit/Awards presentation 21 September @ SMA
- SMA Military Ball Scheduled for 18 December @ Sarasota Hyatt

Significant activities next thirty days:

- SMA Invitational Raider Competition 25 September @ Lakewood Ranch High School
- County Rifle Team competition Sep 25 @ Riverview High School
- Honor Guard 01 October @ Sarasota Yacht Club
- Governor's Color Guard 15 Oct @ Sarasota Hyatt

*"One School, Two Campuses"!*

Respectfully,

***Ben Weiss***

Ben Weiss

Lieutenant Colonel (Retired), Special Forces

Commandant

**Sarasota Military Academy**  
**Balance Sheet- By Campus**  
As of July 31, 2021

	HS	Prep	Total
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Bank Accounts</b>			
1110 Cash and cash equivalents			
1109 Petty Cash	400	400	800
1111 WF Operating Account	382,008		382,008
1113 SMA PTCC Account	12,488		12,488
1117 WF Credit Card Machine	11,264		11,264
1118 WF Business Market Savings	1,233,317		1,233,317
1119 SMA Prep Checking		331,033	331,033
1120 Athletics Account	63,792		63,792
1121 Prep PTCC Account		30,214	30,214
1123 Prep CC Machine		9,337	9,337
1124 SMA Wreaths	23,925		23,925
Total 1110 Cash and cash equivalents	\$ 1,727,193	\$ 370,984	\$ 2,098,177
8-1111 Sport Team Bank Accounts	47,786		47,786
Total Bank Accounts	\$ 1,774,979	\$ 370,984	\$ 2,145,963
<b>Other Current Assets</b>			
1220 Due from Other Governments			
1221 A/R ROTC	19,130		19,130
1222 A/R Due from District	43,392	36,964	80,356
Total 1220 Due from Other Governments	\$ 62,522	\$ 36,964	\$ 99,486
Total Other Current Assets	\$ 62,522	\$ 36,964	\$ 99,486
Total Current Assets	\$ 1,837,501	\$ 407,947	\$ 2,245,448
<b>Fixed Assets</b>			
<b>1300 Fixed Assets</b>			
1310 Land	973,750	7,424,550	8,398,300
1320 Land Improvements	73,227	42,750	115,978
1330 Building & Improvements	11,690,501	2,238,711	13,929,212
1340 Furniture, Fixtures & Equipment	1,688,218	420,118	2,108,336
1350 Motor Vehicles	535,364	232,835	768,199
1370 Capital Lease Equipment	53,300		53,300
<b>1380 Audio-visual Material &amp; Software</b>			
1381 Audio-visual Materials	1,504		1,504
1382 Computer Software	7,140	97,334	104,474
Total 1380 Audio-visual Material & Software	\$ 8,644	\$ 97,334	\$ 105,978
1390 Computer Equipment	240,158	531,077	771,235
Total 1300 Fixed Assets	\$ 15,263,162	\$ 10,987,376	\$ 26,250,537
<b>1550 Accumulated Depreciation</b>			
1329 AD- Land Improvements	(52,184)	(23,248)	(75,432)
1339 AD- Buildings & Improvements	(3,544,610)	(342,013)	(3,886,623)

**Sarasota Military Academy**  
**Balance Sheet- By Campus**  
As of July 31, 2021

	HS	Prep	Total
1349 AD- Furniture, Fixtures & Equip	(1,496,596)	(320,923)	(1,817,519)
1359 AD- Motor Vehicles	(391,473)	(160,594)	(552,067)
1379 AD- Capital Lease Property	(53,300)		(53,300)
1388 AD- Audio-visual Materials	(1,003)		(1,003)
1389 AD- Computer Software	(111,160)	(506,913)	(618,073)
Total 1550 Accumulated Depreciation	<b>\$ (5,650,325)</b>	<b>\$ (1,353,692)</b>	<b>\$ (7,004,017)</b>
Total Fixed Assets	<b>\$ 9,612,837</b>	<b>\$ 9,633,684</b>	<b>\$ 19,246,520</b>
Other Assets			
1625 Due From SMA Prep - Long-term	2,800,871	(2,800,871)	0
1626 Due from Foundation	11,189		11,189
Total Other Assets	<b>\$ 2,812,059</b>	<b>\$ (2,800,871)</b>	<b>\$ 11,189</b>
<b>TOTAL ASSETS</b>	<b>\$ 14,262,397</b>	<b>\$ 7,240,760</b>	<b>\$ 21,503,157</b>
<b>LIABILITIES AND EQUITY</b>			
Liabilities			
Current Liabilities			
Accounts Payable			
2120 Accounts Payable	42,888	16,189	59,076
Total Accounts Payable	<b>\$ 42,888</b>	<b>\$ 16,189</b>	<b>\$ 59,076</b>
Credit Cards			
2150 Wells Fargo Visa CC			
2151 Carmen Diaz	147		147
2152 Stephen Kok	45,957		45,957
2153 Monika Chenkus	202		202
2155 Kevin Nasby	4,391		4,391
2156 Christina Bowman	177		177
2157 Charlie Carver	100		100
2163 Amy Mazner	(11)		(11)
Total 2150 Wells Fargo Visa CC	<b>\$ 50,963</b>	<b>\$ -</b>	<b>\$ 50,963</b>
2180 Wells Fargo SMA Prep Visa CC			
2183 Stephen Kok		31,269	31,269
2185 Rebecca Morris		207	207
2189 Kathy Simon		1,090	1,090
Total 2180 Wells Fargo SMA Prep Visa CC	<b>\$ -</b>	<b>\$ 32,566</b>	<b>\$ 32,566</b>
Total Credit Cards	<b>\$ 50,963</b>	<b>\$ 32,566</b>	<b>\$ 83,529</b>
Other Current Liabilities			
2110 Accrued Payroll			
2112 Accrued Payroll	227,354	200,552	427,905
Total 2110 Accrued Payroll	<b>\$ 227,354</b>	<b>\$ 200,552</b>	<b>\$ 427,905</b>
2170 Accrued Payroll Liabilities	7,593	6,833	14,427
2200 Other Current Liabilities			
2215 Due to District	34,045	29,001	63,046

**Sarasota Military Academy**  
**Balance Sheet- By Campus**  
As of July 31, 2021

	HS	Prep	Total
2230 Current Portion of LTD	176,000	378,591	554,591
Total 2200 Other Current Liabilities	\$ 210,045	\$ 407,592	\$ 617,637
8-2290 Funds Held on Behalf of Others	47,786		47,786
Total Other Current Liabilities	\$ 492,777	\$ 614,978	\$ 1,107,754
Total Current Liabilities	\$ 586,628	\$ 663,732	\$ 1,250,360
Long-Term Liabilities			
2320 Bonds Payable			
2323 Educational Bond - 2012	4,126,000		4,126,000
2326 Prep Bond Payable - \$7.5M		5,633,321	5,633,321
2327 Prep Bond Payable - \$1M		760,611	760,611
Total 2320 Bonds Payable	\$ 4,126,000	\$ 6,393,932	\$ 10,519,932
2330 Accrued Vacation	18,307		18,307
2380 Interest Rate Swap	500,208		500,208
Total Long-Term Liabilities	\$ 4,644,515	\$ 6,393,932	\$ 11,038,447
Total Liabilities	\$ 5,231,143	\$ 7,057,664	\$ 12,288,807
Equity			
3010 Invested In Capital Assets, Net	4,824,976	2,626,001	7,450,977
3020 Temporarily Restricted Net Assets	15,561	5,131	20,692
3030 Unrestricted Net Assets	4,209,150	(2,493,181)	1,715,969
Net Income	(18,432)	45,145	26,713
Total Equity	\$ 9,031,254	\$ 183,096	\$ 9,214,351
TOTAL LIABILITIES AND EQUITY	\$ 14,262,397	\$ 7,240,760	\$ 21,503,157

Monday, Sep 13, 2021 05:04:19 AM GMT-7 - Accrual Basis

**Sarasota Military Academy**  
**Profit and Loss - Monthly & YTD - By Campus**  
 July 2021

	HS	Prep	Total
<b>Income</b>			
3100 Federal Direct	19,130		19,130
3300 Revenue from State Sources	391,468	327,064	718,532
3400 Revenue from Local Sources	173,041	130,865	303,906
<b>Total Income</b>	<b>\$ 583,639</b>	<b>\$ 457,928</b>	<b>\$ 1,041,567</b>
<b>Gross Profit</b>	<b>\$ 583,639</b>	<b>\$ 457,928</b>	<b>\$ 1,041,567</b>
<b>Expenses</b>			
4100 Salaries	332,263	238,029	570,292
4200 Employee Benefits	69,468	54,004	123,472
4300 Purchased Services	106,608	69,168	175,776
4400 Energy Services	7,102	4,810	11,912
4500 Materials & Supplies	34,334	3,199	37,532
4600 Capital Outlay	4,566	8,255	12,821
4700 Other Expenses	47,730	35,318	83,049
<b>Total Expenses</b>	<b>\$ 602,071</b>	<b>\$ 412,783</b>	<b>\$ 1,014,854</b>
<b>Net Operating Income</b>	<b>\$ (18,432)</b>	<b>\$ 45,145</b>	<b>\$ 26,713</b>
<b>Net Income</b>	<b>\$ (18,432)</b>	<b>\$ 45,145</b>	<b>\$ 26,713</b>

Monday, Sep 13, 2021 05:06:40 AM GMT-7 - Accrual Basis



**Cash Statement of Operations- Monthly (PE 07-31-21) and YTD (Same)**

<b>YTD Through July</b>	<b>Total</b>	<b>Operating</b>	<b>Capital</b>
3191 • ROTC	19,130	19,130	0
3226 • Title II \$	0	0	0
3227 • Title IV \$	0	0	0
3230 • IDEA Revenue		0	0
3310 • Florida Ed. Fin. Program (FTE)	508,070	508,070	0
3320 • Proration to Appropriation		0	0
3330 • State Categorical Instructional	9,140	9,140	0
3344 • Discretionary Lottery		0	0
3361 • School Recognition Funds		0	0
3368 • Safe Schools Allocation	7,104	7,104	0
3373 • Reading Programs	4,678	4,678	0
3374 • Supplemental Academic Inst	22,993	22,993	0
3376 • Digital Classroom Allocation	288	288	0
3396 • Classroom for Kids	108,163	108,163	0
3397 • Charter School Capital Outlay	58,096		58,096
3411 • District Schools Taxes	258,418	258,418	0
3413 • District 1.5 Millage	22,260		22,260
3430 • Interest Inc. (Invest. & Accts)	12	12	0
3440 • Gifts, Grants & Bequests	3,000	3,000	0
3455 • Vending Revenue	116	116	0
3490 • Misc Local Sources	20,100	20,100	0
3741 • Insurance Loss Recovery			0
<b>Total Income</b>	<b>1,041,568</b>	<b>961,212</b>	<b>80,356</b>
4100 • Salaries (plus stipends)	505,276	505,276	0
4110 • Admin Salaries	63,820	63,820	0
4140 • Adjunct Faculty & Subs	1,196	1,196	0
4210 • Retirement Benefits	8,356	8,356	0
4220 • SS & Medicare	42,006	42,006	0
4230 • Employee Insurance	57,144	57,144	0
4240 • Worker's Compensation	10,052	10,052	0
4250 • Unemployment Compensation	30	30	0
4291 • Employee Medical Reimburse.	4,650	4,650	0
4292 • Employee Training & Seminars	1,234	1,234	0
4293 • Other Employee Benefits	0	0	0
4310 • Professional & Technical Serv.	49,378	49,378	0
4320 • Insurance	82,177	82,177	0
4330 • Travel	0	0	0
4350 • Repairs & Maintenance	8,286	8,286	0
4360 • Lease Costs	18,133	18,133	0
4370 • Comm. (Postage, Phone)	5,239	5,239	0
4380 • Water & Sewer	3,471	3,471	0
4390 • Other Purchased Services	9,092	9,092	0
4392 • Dual Enrollment Fees	0	0	0
4430 • Electricity	11,589	11,589	0
4450 • Fuel (Gasoline)	109	109	0
4460 • Fuel (Diesel)	213	213	0
4510 • Supplies - Classroom	585	585	0
4520 • Textbooks	22,111	22,111	0
4521 • Textbooks - Dual Enrollment	0	0	0
4530 • Periodicals	651	651	0
4570 • Food	417	417	0
4590 • Other Materials & Supplies	13,768	13,768	0
4610 • Library Books	11	11	0
4622 • Non Capitalized A/V Materials	0	0	0
4642 • Non Capitalized FFE	3,080	3,080	0
4644 • Non Capitalized PC (Hardware)	1,399	1,399	0
4651 • Buses (Trip Charges)	3,225	3,225	0
4692 • Non Capitalized Software	5,105	5,105	0
4720 • Interest	22,489	22,489	0
4730 • Taxes, Dues & Fees	1,328	1,328	0
4740 • Legal Fees/Settlements		0	0
4760 • Sports & Recreation	2,553	2,553	0
4765 • Donations to Foundation		0	0
Capital Purchases	221,263		221,263
4780 • Depreciation Expenses		0	0
Debt Service	45,124		45,124
4810 • Loss on Disposition of Assets		0	0
4890 • Amortization of bond Discount		0	0
4790 • Misc Expenses		0	0
<b>Total Expenses</b>	<b>1,224,560</b>	<b>958,173</b>	<b>266,387</b>
	<b>-182,992</b>	<b>3,039</b>	<b>-186,031</b>



<b>FTE of 1268</b>	<b>FY22</b>
<b>SMA Proposed FY22 Budget</b>	<b>1268</b>

<b>3191 · ROTC</b>	<b>284,302</b>
<b>3226 · Title II \$</b>	<b>32,956</b>
<b>3227 · Title IV \$</b>	<b>18,058</b>
<b>3230 · IDEA Revenue</b>	<b>41,170</b>
<b>3310 · Florida Ed. Fin. Program (FTE)</b>	<b>6,132,006</b>
<b>3320 · Proration to Appropriation</b>	
<b>3330 · State Categorical Instructional</b>	<b>103,017</b>
<b>3344 · Discretionary Lottery</b>	
<b>3361 · School Recognition Funds</b>	
<b>3368 · Safe Schools Allocation</b>	<b>81,819</b>
<b>3373 · Reading Programs</b>	<b>52,709</b>
<b>3374 · Supplemental Academic Inst</b>	<b>259,166</b>
<b>3376 · Digital Classroom Allocation</b>	<b>3,249</b>
<b>3396 · Classroom for Kids</b>	<b>1,218,616</b>
<b>3397 · Charter School Capital Outlay</b>	<b>638,426</b>
<b>3399 · Other Misc. State Revenue</b>	<b>374,963</b>
<b>3411 · District Schools Taxes</b>	<b>3,080,243</b>
<b>3413 · District 1.5 Millage</b>	<b>381,000</b>
<b>3430 · Interest Inc. (Invest. &amp; Accts)</b>	<b>198</b>
<b>3440 · Gifts, Grants &amp; Bequests</b>	<b>108,328</b>
<b>3455 · Vending Revenue</b>	<b>837</b>
<b>3490 · Misc Local Sources</b>	<b>635,164</b>

<b>Total Income</b>	<b>13,446,227</b>
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<b>4100 · Salaries (Plus Stipends)</b>	<b>6,528,749</b>
<b>4110 · Admin Salaries</b>	<b>754,343</b>
<b>4140 · Adjunct Faculty &amp; Subs</b>	<b>332,105</b>
<b>4210 · Retirement Benefits</b>	<b>788,031</b>
<b>4220 · SS &amp; Medicare</b>	<b>582,563</b>
<b>4230 · Employee Insurance</b>	<b>728,960</b>
<b>4240 · Worker's Compensation</b>	<b>44,088</b>
<b>4250 · Unemployment Compensation</b>	<b>22,790</b>
<b>4291 · Employee Medical Reimburse.</b>	<b>57,778</b>
<b>4292 · Employee Training &amp; Seminars</b>	<b>16,561</b>
<b>4293 · Other Employee Benefits</b>	<b>14,680</b>
<b>4310 · Professional &amp; Technical Serv.</b>	<b>798,719</b>
<b>4320 · Insurance</b>	<b>297,235</b>
<b>4330 · Travel</b>	<b>240</b>
<b>4350 · Repairs &amp; Maintenance</b>	<b>66,534</b>
<b>4360 · Rentals (Lease Costs)</b>	<b>237,503</b>
<b>4370 · Comm. (Postage, Phone)</b>	<b>87,138</b>

<b>4380 · Public Utilities (Water &amp; Sewer)</b>	<b>48,301</b>
<b>4390 · Other Purchased Services</b>	<b>105,298</b>
<b>4392 · Dual Enrollment Charge</b>	<b>119,435</b>
<b>4430 · Electricity</b>	<b>159,071</b>
<b>4450 · Gasoline</b>	<b>1,659</b>
<b>4460 · Diesel Fuel</b>	<b>55,295</b>
<b>4510 · Supplies - Classroom</b>	<b>77,279</b>
<b>4520 · Textbooks</b>	<b>17,965</b>
<b>4521 · Dual Enrollment- Textbooks</b>	<b>15,334</b>
<b>4530 · Periodicals</b>	<b>1,717</b>
<b>4570 · Food</b>	<b>24,902</b>
<b>4590 · Other Materials &amp; Supplies</b>	<b>125,699</b>
<b>4610 · Library Books</b>	<b>2,759</b>
<b>4622 · Non Capitalized A/V Materials</b>	<b>5,820</b>
<b>4642 · Non Capitalized Furniture, F &amp; Equip.</b>	<b>19,794</b>
<b>4644 · Non Capitalized PC (Hardware)</b>	<b>128,704</b>
<b>4651 · Buses (Trip Charges)</b>	<b>22,175</b>
<b>4692 · Non Capitalized Software</b>	<b>106,442</b>
<b>4720 · Interest</b>	<b>414,519</b>
<b>4730 · Taxes, Dues &amp; Fees</b>	<b>80,114</b>
<b>4760 · Sports &amp; Recreation</b>	<b>193,893</b>
<b>4780 · Depreciation Expenses</b>	<b>656,605</b>

<b>Total Expenses</b>	<b>13,740,796</b>
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<b>Total Income</b>	<b>-294,569</b>
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**Sarasota Military Academy, Inc.**

**2022 TSIA Allocation Proposal**

Sarasota Military Academy's 2022 TSIA Plan allocation is \$211,808.

Eighty percent= \$169,446

Twenty percent= \$42,362

Of the eighty percent of the allocation \$111,306 was used to bring 30 teachers/instructional staff to the minimum of \$47,500, and then on up to the district salary level. This left \$58,140.

Combining the remaining \$58,140 with the twenty percent of \$42,362 left us \$100,502. This amount was used to bring all the rest of the teachers and instructional staff to the district salary levels.

The total increase in salary cost to do this was \$244,103. This exceeded the 2022 TSIA allocation by \$32,295.

Respectfully Submitted for Approval by Steve Kok, Director of Finance.

A handwritten signature in black ink, appearing to read "Stephen R. Kok". The signature is fluid and cursive, with the first name "Stephen" and last name "Kok" clearly distinguishable.