

**SARASOTA MILITARY ACADEMY  
BOARD OF DIRECTORS  
Tuesday March 7, 2023**

- Call to Order
- Pledge of Allegiance
- Approval of the Minutes-Tab 1
  - February 7, 2022
- SMA Foundation, Inc. Report
- CEO Report Tab 2
  - HR Update
    - Audit Chair
  - Enrollment Update
- Head of School Report – SMA Prep Tab 3
  - Athletic Director Report
  - Faculty Representative
- High School Report – SMA High Tab 4
  - Athletic Director Report
  - Faculty Representative
- SAI Report Tab 5
- Treasurer's Report Tab 6
  - Monthly Financial Report
- Committee Report Tab 8
  - PTCC Committee Report
- Chairperson's Report
  - Organizational Chart
  - Video
- New Business
- Old Business
  - Organizational Chart
- Public Comment
- Meeting Adjournment

# **Sarasota Military Academy**

## **BOARD OF DIRECTORS**

### **MEETING MINUTES**

**7 FEBRUARY 2023**

---

#### **Board of Director Members' Attendance**

##### **Present:**

Thomas J. McElheny, EdD, Capt, USMC (Former Marine), Chair  
Scott Lempe, Lt Col, USAF (Ret), Vice Chair/Treasurer  
Ben Knisely, COL, USA (Ret), Secretary  
Brian Crupi, LTC, USAR  
Erica Gregory, Lt Col, USAF (Ret)  
Linda Long  
Peter Skokos  
Richard Swoope, COL, USA (Ret)  
Jim Tollerton  
Cynthia West, RN Lt, USA (Ret)

Herb Jones, Vice Chair, SMA Foundation Inc.  
J. Allison Archbold, Trustee, SMA Foundation Inc. (virtual)  
Rafael Robles, Executive Director, SMA Foundation Inc.

**Absent:** Heather Koester; MAJ Clarence Arrington, Senior Army Instructor; MSG Teddy Grace, (Ret) Athletic Director, High School; MAJ Becky Morris, Assistant Head of Middle School; SMA-MAJ Leslie Smith, Athletic Director, Middle School; Jeanine Signorelli, PTCC President

##### **SMA Administrative Staff in Attendance:**

SMA-COL Christina Bowman, Chief Executive Officer/Interim Head of High School  
SMA-LTC Caitlin West, Assistant Head of High School  
SMA-LTC Abby Williams, Assistant Head of High School  
SMA-LTC Steve Kok, Director of Finance  
SMA-COL Tom Vara, Head of Middle School  
SMA-MAJ Lisa Currie, Assistant Head of Middle School (virtual)

**Guests in Attendance:** SMA-CPT George Barbaresi, HS Faculty Representative; SMA-MAJ Michael Finley, Music Department Chair; Bianca Harris, Education Foundation

Location: SMA High School

The chair called the meeting to order at 2:34 pm.

Chair Thomas McElheny started the Pledge of Allegiance.

**Motion to Approve the 17 January 2023 Minutes:**

Mr. Jim Tollerton moved to approve the 17 January 2023 minutes with noted corrections; COL Ben Knisely seconded the motion and the board unanimously approved.

**Chief Executive Officer/Head of High School Report:** SMA-COL Christina Bowman provided a read-ahead report. She presented enrollment numbers for mid-year as well as next school year for both campuses.

SMA-COL Bowman requested board approval for the policy regarding parent concerns with charter schools.

**Mr. Tollerton moved to approve the safety magistrate of parent concerns with charter schools according to the state of Florida's Parent Bill of Rights; Mr. Pete Skokos seconded the motion and the board unanimously approved.**

SMA-COL Bowman introduced Dr. Bianca Harris of the Education Foundation in regards to data on the Student Success Center. Dr. Harris discussed the total number of cadet visits since August and the total number of cadets coaches are working with. She mentioned the coaches are speaking with juniors in the classrooms and working diligently with seniors. Dr. Harris stated the goal is to increase the number of cadets and visits to center with focus on post-secondary plans to include trades as well as college.

SMA-COL Bowman mentioned a successful first board outreach to the community inviting Marines to our special formation and to join the circus on 16 February, as she will be the honorary ringmaster for SMA night.

**High School Athletics Report:** A read-ahead report was provided.

**Head of Middle School Report:** SMA-COL Tom Vara provided a read-ahead report. He discussed the enrollment for next school year as well as what is needed for staffing and scheduling. COL Knisely inquired as to the increase of ESE students in which SMA-COL Vara replied there is an increase in all grades. Chair Thomas McElheny inquired as to the ability to utilize temporary facilities for an increase in enrollment in which SMA-COL Vara replied that other issues arise such as cafeteria space for meals. Dr. Brian Crupi recommended maximizing outreach to new developments out east for admissions.

**Middle School Athletics Report:** A read-ahead report was provided.

**SAI Report:** MAJ Clarence Arrington provided a read-ahead report. SMA-COL Bowman stated that MAJ Arrington arranged a JROTC representative at every board meeting starting in March.

**Treasurer's Report:** SMA-LTC Steve Kok provided a read-ahead report. He discussed the year-to-date profit and loss per campus and the change in FTE numbers for the second semester.

**Staff Representatives:** A read-ahead report provided stating no concerns on either campus at this time.

**PTCC Report:** A read-ahead report was provided.

**Foundation:** Mr. Rafael Robles provided a read-ahead report. He explained his financial dashboard to include unrestricted and restricted funds that were allocated to various programs. Mr. Robles stated a robust quarter with upcoming gala. He mentioned the Flanzer Match Program is strong and can be utilized during the auction portion of the gala to match donations in paddle

raise. Chair McElheny read a letter presented to the board from the volunteer co-chairs of the gala.

**Committee:** N/A

**Chair Report:** Chair McElheny announced that LTG Howard Crowell has resigned from the SMA Foundation chair position and recognized LTG Crowell as a driving force with the other founders of the academy. He stated that LTG Crowell will remain chair through the end of the month and will remain as an advisor. Chair McElheny stated that the vice chair of the SMA Foundation will assume the chair position and that it will be approved at the next board meeting. Mr. Jones stated that he is looking for additional members to join.

Chair McElheny discussed the drafted new organizational chart to conceptually include the strategic vision of military culture, and character and leadership development. He further explained the necessary need to separate JROTC from academics and would like to hire qualified educator veterans. Chair McElheny stated the selection committee for the superintendent search would consist of Mr. Herb Jones, Mr. Jim Tollerton, and himself, and the selection committee for the commandant position to include LTG Crowell, COL Richard Swoope, COL Ben Knisely, and Vice Chair Scott Lempe. He stated the importance of faculty understanding that the improvement of FTE will directly allow additional support to them. Chair McElheny mentioned the SMA Foundation will fund the commandant position and one donor has donated 20% of the superintendent's salary thus far.

COL Swoope stated that JROTC should drive higher standards at both schools which will result in everything else falls into place. He further stated that metrics would increase with JROTC as the focus. Ms. Skokos inquired as to only two new positions as the commandant and superintendent with the academic officer already on staff to which Vice Chair Lempe stated that both the commandant and superintendent positions already existed last year. Ms. Erica Gregory inquired as to a request for cost share for the commandant position to which SMA-COL Bowman replied that the request was already approved to cost share that position.

**Old Business:** Chair McElheny stated the assignment to provide input as to who we want to be will be deferred to next month.

**New Business:** N/A

**Public Comments:** N/A

The next board meeting will be on 7 March 2023 at 4:30 pm at the Middle School campus.

The chair adjourned the meeting at 3:57 pm.

---

Dr. Thomas McElheny, Chair

---

Date

---

COL Ben Knisely, Secretary

---

Date

Chief Executive Officer Report  
High School Interim Head of School Report  
March 7, 2023

**Mission:**

Within a culture where every cadet is valued, Sarasota Military Academy is committed to: Preparing students for College, Careers, & Citizenship; Developing tomorrow's Leaders; and Cultivating Character based on the steadfast values of Honor, Integrity, and Respect.

**Strategic Plan Goals:**

- **Resources:**
  - Increase retention of rising 9<sup>th</sup> Graders by 5% each year for the next five years.
  - Goal: 61%
  - Increase High School enrollment by 25 FTEs for SY 2023-2024
  - Goal: 655
- **College, Careers, and Citizenship**
  - Integrate technology into learning.
    - 6 March; 45 Interactive TVs were delivered to the High School campus and will be installed in classrooms over the summer break.
    - Professional Development will take place the week that teachers return for the 2023-2024 SY.
    - ESSER III Funding
- **Character and Leadership Development**
  - Create programming, staff training, climate and culture that integrates the Seven Core Values of the United States Army and Leadership Development consistently from grades 6-12.
    - Formulate Student Expectations Committee
      - Staff, cadets and parents
      - Implement with fidelity and consistency for SY 2023-2024

- **HR:**
- Reviewing staffing for SY 2023-2024
- MacDill AFB Career Fair
  - 13 April, 2023 11:00 am to 2:00 pm
- 2023 Great Florida Teach-In
  - 15 April, 2023 8:00 am to 2:00 pm

### **Communication/Community Outreach:**

- Circus Sarasota SMA Night
  - Resounding Success!
- Manatee Tiger Bay
  - SMA Received the Educational Leadership Award
    - Three cadets attended with SMA-COL Bowman as recipients
- Sarasota Tiger Bay
  - 9 March, 2023
  - Presentation of Colors
  - 14 Cadet Attendees
- Rise and Run 5 K
  - 11 March, 2023
- SMA Gala
  - 25 March, 2023
- Special Formation
  - March 29, 2023
  - 10:20 am
  - Invitees: All Faith Based, Law Enforcement, First Responders, Sarasota Memorial Hospital
- Next Meeting: April 11, 2023 2:30 pm High School Campus

## SARASOTA COUNTY

SARASOTA MILITARY ACADEMY - 007  
2023 - 2

SIS Live.

SIS &gt; Enrollment &gt; View

[Options](#) | [H](#)

## Enrollment by Race

## Majority/Minority Section

Grade Level	Majority		Minority		Total
	MALE	FEMALE	MALE	FEMALE	
06	63	24	69	28	184
07	51	35	50	48	184
08	53	30	55	31	169
09	48	34	54	46	182
10	61	22	50	32	165
11	42	16	36	43	137
12	45	14	50	33	142
TOTAL	363	175	364	261	1163

A - ASIAN(OLD PACIFIC ISLANDER), Minority

B - BLACK/AFRICAN-AMERICAN, Minority

I - AMERICAN INDIAN/ALASKA NATIVE, Minority

P - NATIVE HAWAIIAN / PACIFIC ISLANDER, Minority

W - WHITE, Majority

## Primary Race Section

Grade Level	MALE						FEMALE						Total
	I	A	B	H	M	W	I	A	B	H	M	W	
06		3	6	56	4	63		1	6	19	2	24	184
07		1	4	35	10	51	1		3	39	5	35	184
08	1	2	3	47	2	53			2	24	5	30	169
09		2	9	33	10	48			4	40	2	34	182
10		2	8	39	1	61		1	3	26	2	22	165
11		1	6	26	3	42			3	35	5	16	137
12		5	2	38	5	45		2	6	23	2	14	142
TOTAL	1	16	38	274	35	363	1	4	27	206	23	175	1163



## Florida Consortium of Public Charter Schools

### FCPCS 2023 LEGISLATIVE SURVEY

#### SUMMARY OF MEMBER SCHOOL RESULTS

Recently, FCPCS surveyed member schools to assist us in formulating our 2023 legislative platform. We are pleased to share the results with you.

Member schools identified the following as the most significant issues:

- **Funding:** Equitable funding for charter schools, including sufficient and sustainable funding to implement legislative mandates and sustain key programs after ESSER funds expire; funding to adequately implement the requirements under the Marjory Stoneman Douglas Act, including school resource officers/guardians and safe school requirements; and set specific guidelines for the reimbursement of federal funds that are consistent across all districts.
- **Teacher Recruitment:** Develop policies to combat the teacher shortage, including reviewing and reevaluating FTCE testing requirements.
- **District Accountability and Transparency:** Hold districts accountable for the timely release or reimbursement of federal funds to charter schools; reduce onerous paperwork; and be transparent about charter school funding.

Additional issues identified by respondents:

- Reduce or eliminate the district administrative fee.
- Address the challenges that come with the implementation of new state regulations, including inadequate funding to implement the Marjory Stoneman Douglas Act for school resource officers/guardians and other safe school requirements.
- Require districts to fund the charter school ESE Guaranteed Allocation at the same level as district schools.
- School transportation and transportation funding.
- Lack of district cooperation.

This year, we asked member schools if they have experienced issues with district reimbursements of ESSER II and ESSER III and federal entitlement grants.

#### ESSER Funds

Nearly 50% of member schools said YES. Some examples cited include:

- Lengthy delays in releasing reimbursement funds (as much as 6 - 9 months) which create cash flow problems.
- Inaccurate funding calculations.
- Inconsistent reimbursement of certain expenditures



## For Member Schools

- Changes to the allowable use of funds.
- Excessive paperwork to request reimbursement.

## Federal Entitlement Grants

- 64% of respondents indicated that their school's entitlement grant funds are released on a reimbursement basis only.
- 42% said their districts do not allocate Roll Forward funds from the previous year's entitlement grants to them.
- Of the respondents receiving Roll Forward funds, more than half said districts did not notify them of the new school year amount.
- 26% did not know how their district determined entitlement funding.

## Florida State Statutes

We asked member schools to identify state statutes causing school operations problems. Respondents highlighted the need for clarification and guidance on the Parents Bill of Rights, media and classroom library books, and certain topics taught in Civics and American History. Teachers are concerned that they could be out of compliance without additional guidance. In addition, excessive regulations are reducing instructional time.

## Anti-Nepotism Laws

Ninety percent of the respondents said they support a change in the law that would require Florida school districts and school boards to be subject to the same anti-nepotism laws as public charter schools.

We wish to thank all our valued member schools who participated in the survey. Your input will help identify FCPCS' priorities for the upcoming legislative session.





# MANATEE TIGER BAY CLUB

## *The Honorable Pat Glass Leadership Awards Luncheon*



Lifetime Achievement Award  
Robert Blalock  
Blalock Walters, P.A.



President's Award  
Tommy Gregory  
Florida District 72  
House of Representatives



Business Leadership Awards  
David Sessions  
Chief Executive Officer  
Willis A Smith Construction



First Responders  
Leadership Award  
Chief Melanie Bevan  
BPD



Non Profit Leadership Award  
Donn Githers  
President & CEO  
Goodwill Manasota



Educational Leadership Award  
Sarasota Military Academy



Media Visionary Award  
Renee James Gilmore  
Empowering Voices  
ABC 7 WWSB Suncoast



Philanthropy Leadership Award  
Ron Allen  
President & Owner  
NDC Construction Company

Thursday, February 23, 2023 | 11:00 AM - 1:00 PM

Manatee Performing Arts Center (Kiwanis Hall)

502 3rd Ave. W., Bradenton, FL 34205



## **HONOREES**

### **Lifetime Achievement Award**

Robert (Bob) Blalock

Blalock Walters, P.A.

*Presented by: Mark Barnebey*

### **Presidential Award**

Tommy Gregory

72nd Congressional District, U.S. House

*Presented by: Edward Bailey Jr. & Commissioner Mike Rhan*

### **Business Leadership Award**

David Sessions

CEO, Willis A Smith Construction Company

*Presented by: Xtavia Bailey & Ali O'Donnell*

### **Educational Leadership Award**

Sarasota Military Academy

*Presented by: Dr. Jane Pfeilsticker & Cindy Spray*

### **First Responders Leadership Award**

Chief Melanie Bevan

Bradenton Police Department

*Presented by: Mayor Gene Brown*

### **Media Visionary Award**

Renee James Gilmore

Empowering Voices, ABC7 WWSB Suncoast

*Presented by: Jeff Benninghoff (VP & GM ABC 7)*

### **Nonprofit Leadership Award**

Donn Githens

President & CEO, Goodwill Manasota

*Presented by: Xtavia Bailey & James Ferrick*

### **Philanthropy Leadership Award**

Ron Allen

President & Owner, NDC Construction Company

*Presented by: Xtavia Bailey & Rebecca Ferda*

February 6, 2023

Dear Col. Bowman,

On behalf of my husband, Tom and myself,  
thank you for your kind invitation to visit  
Sarasota Military Academy on February 1.

You are truly creating a generation that  
will lead with integrity. Speaking with the cadets  
individually, hearing about their journeys and listening  
to their goals was very inspiring.

We feel so positive about the future of our  
great country when visiting SMA.

Sincerely,

Pamela S. Roadley

Head of School Report  
for March, 2023

**Enrollment**

Grade 6: 185

Grade 7: 185

Grade 8: 169

Total: 539

**Campus Life/Events**

- 3/2-Cadet promotions
- 3/4-Dress down day for cadets
- 3/7-Board of Directors meeting @ 4:30 pm on the Prep campus
- 3/10-End of the 3<sup>rd</sup> quarter
- 3/10-Fire drill conducted at the end of period 5
- 3/11-Raiders 5K Rise and Run
- 3/13-Start of spring break
- 3/20-PD for staff, no cadets
- 3/24-DDD for the Raiders 5K run
- 3/21-Club/activity pictures

**Cadet Highlights**

-Cadets of the Month for **February:**

<b>Military Studies:</b>	Ella Whipple	Pedro Silva DeAraujo
<b>Physical Education:</b>	Bianca Fernandez	Carlos Camiruaga
<b>Girls Soccer:</b>	Lena Troup	
<b>Boys Soccer:</b>		Orion Geyer

## **Administration Meetings**

- 3/1-Faculty meeting
- 3/3-PTCC meeting
- 3/6-Prep administration meeting
- 3/8-Charter school principal meeting
- 3/22-SMA administrative Team
- 3/28-Safety team meeting
- 3/29-Parent tour
- 3/30-Faculty meeting for spring testing

## **Parent and Community Highlights**

- Prep information/enrollment meeting March 8<sup>th</sup> – 8:30 am
- SMA Raiders 5K. This was a great day with over 400 participants held at the Bayside Community Church off Rt. 64 on Saturday, March 11<sup>th</sup>.

## **Attention Items:**

Working with administration team on staffing needs and cadets schedules for the 2023-24 school year.

## **PREP ATHLETIC ROUND UP**

### **Girls Soccer**

2/14 – The girls team lost to Team Success in Bradenton 3-2. The team suffered multiple injuries but will rest up for their next game against Suncoast Academy.

2/21 – The girls lost to Suncoast Academy 7-1. Gabby Fabiyanic scored the lone goal for the Eagles.

2/22 – The girls closed out their season with a loss to SSAS. The lone goal for the Eagles was scored by Gabby Fabiyanic. Coach Miller will host a season ending awards gathering on March 31<sup>st</sup>.

### **Boys Soccer**

2/14 – The boys team defeated Student Leadership Academy 8-0. TJ Johnson scored a hat trick and the following all scored as well; Yostin Martinez, Gio Salinas, Gio Badillo, Guilherme Barbosa,

2/16 – The Boys team went up against their archrival, SSAS on Thursday and came away with a 2-2 tie. It was a clean, hard fought battle between two stellar teams.

2/21 - The Boys soccer team racked up a great win yesterday against Suncoast Academy 5-0. Aldo Ramos took the game MVP with 4 outstanding goals. TJ Johnson scored the other goal. Zander ley contributed with 2 assists and goal keeper, Jose Cardenas finished with a clean sheet. Great win Eagles. The boys will play Manatee School of the Arts on Thursday at home to close out their regular season.

2/23 - Yesterday your Boys Eagles Soccer team came away with an amazing win securing a place in the playoffs. Zander Ley scored 2 goals and Max Castro had one in their defeat of Manatee School of the Arts 5-0. Defense played outstanding! Keeper, Jose Cardenas didn't have to make one save! Yostin



Martinez had a banger of a goal from the outside and was man of the match. The playoffs will begin next Tuesday. Wish the guys good luck.

2/28 - The Boys soccer team is in the finals! Aldo Ramos played lights out with two goals and TJ Johnson was so close as well hitting the crossbar on a cracker. Ridy Zeledon, Ian Ramos and Yostin Martinez held down the middle of the field. Jose Cardenas and the defense kept a clean sheet in their 2-0 victory over SSAS on Tuesday. **The team will take on Rowlett Academy for the Championship on Thursday at 5:00 here at the Prep.** Wish all of your Eagle soccer players good luck!

3/2 – The Boys soccer team raised the Championship trophy Thursday and defeated Rowlett Academy 4-0. Jose Cardenas and Carlos Camiruaga kept a clean sheet. Aldo Ramos, Gio Badillo, TJ Johnson and Yostin Martinez all scored goals. The Eagles avenged their runner up finish from last year and controlled the game from start to finish. Great job Eagles!



## Lacrosse

2/14 – The team hosted St. Stephen's at the RL Taylor Sports Complex and unfortunately lost 2-5 in their season opener. Scoring for the Eagles were Michael Smolka and Chase Graybell. Coach John Zieger, (Prep Social Studies teacher) related that the Eagles played extremely well and would rebound from this loss quickly.

2/21 – The Eagles traveled to Bradenton to take on Inspiration Academy and unfortunately lost 8-1. The team is very young with a majority of 6<sup>th</sup> and 7<sup>th</sup> graders. Coach Zieger has a future plan in place to build this team.

2/28 – The Eagles traveled to Tampa to play Berkley Prep and lost convincingly. The lone score for the Eagles was made by Chase Graybell. The team will regroup and travel to Bradenton to play Inspiration Academy on Thursday.

## Athletic Department Report – Board Meeting

for: February 3, 2023

### Past Month

Wrestling – Ongoing Three Qualify for State Finals

Baseball ~ Started Season games.

### Next 30 days

Boys Basketball –District games and closeout 7 FEB @ Imagine North Port

Wrestling – Ongoing Tournaments

Baseball ~ Next season game 9 March (Bayshore)

Girls Lacrosse ~ Ongoing

### Budget

Still working toward keeping a balanced budget across each sport.

Still need support for our new baseball program. Sponsor a Cadet Student-Athlete by going to

<https://www.sarasotamilitaryacademy.org/foundation/flanzer-matching-gift>



### New Items

No new business sponsor to report.

Pending- In Kind Donations grant from CoolTodayParks, Venice, and Atlanta Braves Spring Training Center. Last contact 13 January 2023.

Pending In kind Donation from donor of a full 15x70' batting cage

### Challenges being worked:

*Lights for Middle School Field for Soccer games/ Lacrosse.* Practice Fields and game fields are and will continue to be the greatest challenge for athletics.

Transportation is an ongoing and expensive issue. Looking at a plan for making an agreement to acquire a used / NON CDL, shuttle bus.

Would like to address the board on any long term capital projects that will enable playing or practice fields for SMA.

# **SARASOTA MILITARY ACADEMY**

Senior Army Instructor  
801 North Orange Avenue  
Sarasota, Florida 34236

1 Mar 23

## **MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY THROUGH EXECUTIVE DIRECTOR OF SCHOOLS**

**SUBJECT: Significant Activities Report**

### Significant activities past thirty days:

- 3 Feb-Performed Honor Guard at the Sarasota Yacht Club 3 Feb-Performed Color Guard-Built To Honor, Sapphire Point, Lakewood Ranch
- 4 Feb-Drill Meet @ University of Tampa (Arm Squad Male and Arm Platoon Male Placed 2<sup>nd</sup> & Female Armed Platoon placed 3<sup>rd</sup>)
- 11 Feb-Drill Meet @ Zephyrhills High School (Male Armed Platoon 2<sup>nd</sup> & Color Guard 3<sup>rd</sup>)
- 15 Feb-JROTC held an honor board
- 24 February-Black History Month performance @ morning formation (CPT Shelby)
- 1 Mar-Senior Leadership Packets Due
- 1 Mar-ROA Dinner-Cadet Hylwa will be recognized (CW3 Munoz chaperone)

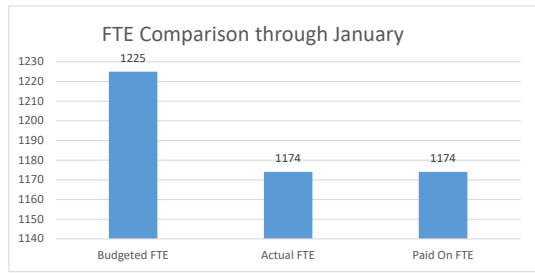
### Significant activities next thirty days:

- Color Guards
  - 3 Mar-Ritz Carlton
  - 9 Mar-Tiger Bay
- 3 Mar-Sarasota Yacht Club Honor Guard
- 8 Mar-Senior Leadership Board
- 21 Mar-Senior Beach Day
- 22 Mar-Senior Leadership Announcement
- 24 Mar-ASVAB given at SMA
- 25 Mar-Drill Team Districts @ Riverview high school
- 5 Apr-Coast Guard Trip (12 Cadets attending)
- 5 Apr-Change of Command Ceremony
- 13 Apr-Change of Responsibility Ceremony
- 13-15 Apr-Naval Academy Trip. Currently four cadets are confirmed to go Manatee/Booker may send an additional cadet. CW3 Munoz/MSG Browning

Respectfully,

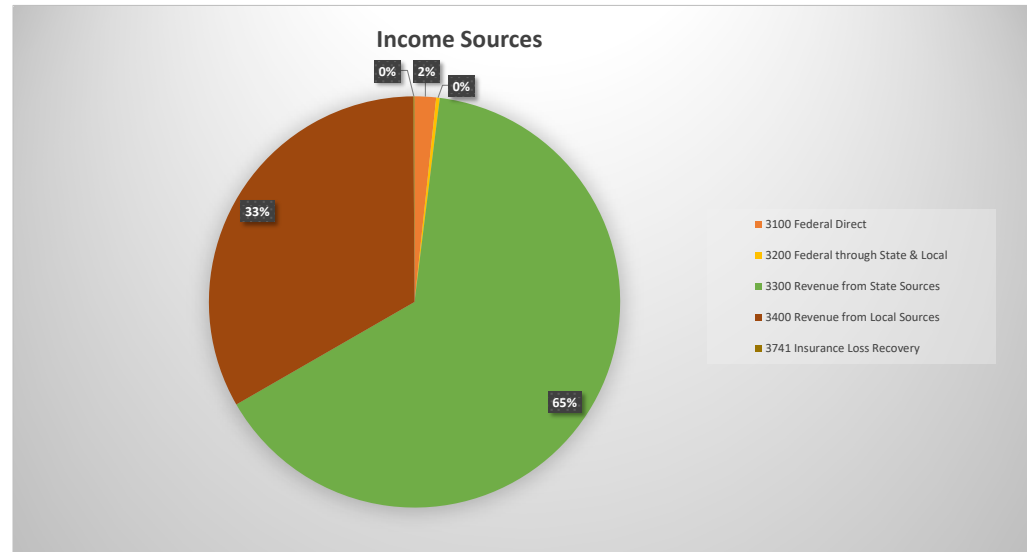
CLARENCE L. ARRINGTON  
MAJ (Retired), U.S. Army  
JROTC, Senior Army Instructor

# Profit and Loss Pie Charts through January 2023



Income		
3100 Federal Direct	\$	135,561
3200 Federal through State & Local	\$	22,608
3300 Revenue from State Sources	\$	5,215,655
3400 Revenue from Local Sources	\$	2,676,088
3741 Insurance Loss Recovery	\$	7,993

**Total Revenue \$8,057,905**



Expenses		
4100 Salaries	\$	4,212,592
4200 Employee Benefits	\$	1,276,370
4300 Purchased Services	\$	938,453
4400 Energy Services	\$	162,859
4500 Materials & Supplies	\$	260,600
4600 Capital Outlay	\$	194,149
4700 Other Expenses (less depreciation)	\$	466,555

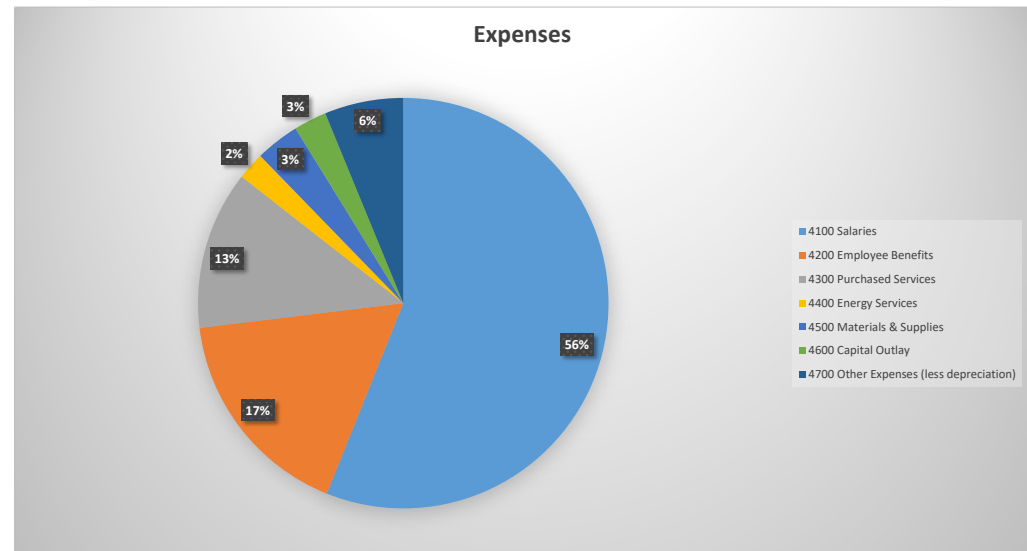
**Total Operating Expenses \$7,511,578**

**Net Operating Income \$546,327**

**Depreciation Expense \$381,143**

**Net Income \$165,184**

**Salaries & Benefits Equal 73 % of Operating Budget**





# Sarasota Military Academy

## Balance Sheet- By Campus

As of January 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1110 Cash and cash equivalents	1,767,531
8-1111 Sport Team Bank Accounts	65,413
<b>Total Bank Accounts</b>	<b>\$1,832,944</b>
Other Current Assets	
1130 Accounts Receivable	14,354
1210 Deposits	26,541
1215 Due from Foundation - Current	11,624
1220 Due from Other Governments	179,028
<b>Total Other Current Assets</b>	<b>\$231,547</b>
<b>Total Current Assets</b>	<b>\$2,064,491</b>
Fixed Assets	\$18,694,146
<b>TOTAL ASSETS</b>	<b>\$20,758,637</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	\$36,358
Credit Cards	\$40,565
Other Current Liabilities	\$1,084,595
<b>Total Current Liabilities</b>	<b>\$1,161,519</b>
Long-Term Liabilities	\$9,811,307
<b>Total Liabilities</b>	<b>\$10,972,826</b>
Equity	
3010 Invested In Capital Assets, Net	7,883,416
3020 Temporarily Restricted Net Asse	24,246
3030 Unrestricted Net Assets	1,712,966
Net Income	165,184
<b>Total Equity</b>	<b>\$9,785,811</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$20,758,637</b>

$\$2,064,491 - \$1,161,519 = \$902,972$  Working Capital; Down \$23,762 from December- \$926,734

Ratio of Assets to Liabilities =  $\$2,064,491 / \$1,161,519 = 1.78$ ; Up 0.01 from December- 1.77



# Sarasota Military Academy

Budget vs. Actuals: FY23 Board Approved Budget - FY23 P&L

July 2022 - January 2023

7 Months in should be at 58%

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Income			
3100 Federal Direct	135,561	238,989	57.00 %
3200 Federal Through State & Local	22,608	82,415	27.00 %
3300 Revenue from State Sources	5,215,655	9,425,550	55.00 %
3400 Revenue from Local Sources	2,676,088	4,327,345	62.00 %
3741 Insurance Loss Recovery	7,993		
<b>Total Income</b>	<b>\$8,057,905</b>	<b>\$14,074,299</b>	<b>57.00 %</b>
GROSS PROFIT	<b>\$8,057,905</b>	<b>\$14,074,299</b>	<b>57.00 %</b>
Expenses			
4100 Salaries	4,212,592	7,570,614	56.00 %
4200 Employee Benefits	1,276,370	2,368,050	54.00 %
4300 Purchased Services	938,453	1,774,511	53.00 %
4400 Energy Services	162,859	269,168	61.00 %
4500 Materials & Supplies	260,600	361,991	72.00 %
4600 Capital Outlay	194,149	227,493	85.00 %
4700 Other Expenses	847,698	1,266,645	67.00 %
<b>Total Expenses</b>	<b>\$7,892,721</b>	<b>\$13,838,474</b>	<b>57.00 %</b>
NET OPERATING INCOME	<b>\$165,184</b>	<b>\$235,825</b>	<b>70.00 %</b>
NET INCOME	<b>\$165,184</b>	<b>\$235,825</b>	<b>70.00 %</b>

Still ahead YTD on our Net Income by 13%

# Sarasota Military Academy

## Profit and Loss - YTD - By Campus

July 2022 - January 2023

	HS	PREP	TOTAL
Income			
3100 Federal Direct	135,561		\$135,561
3200 Federal Through State & Local	13,195	9,413	\$22,608
3300 Revenue from State Sources	2,794,042	2,421,613	\$5,215,655
3400 Revenue from Local Sources	1,590,434	1,085,654	\$2,676,088
3741 Insurance Loss Recovery		7,993	\$7,993
<b>Total Income</b>	<b>\$4,533,233</b>	<b>\$3,524,672</b>	<b>\$8,057,905</b>
GROSS PROFIT	<b>\$4,533,233</b>	<b>\$3,524,672</b>	<b>\$8,057,905</b>
Expenses			
4100 Salaries	2,346,305	1,866,287	\$4,212,592
4200 Employee Benefits	692,608	583,762	\$1,276,370
4300 Purchased Services	527,249	411,205	\$938,453
4400 Energy Services	64,383	98,476	\$162,859
4500 Materials & Supplies	140,624	119,975	\$260,600
4600 Capital Outlay	103,457	90,692	\$194,149
4700 Other Expenses	584,370	263,328	\$847,698
<b>Total Expenses</b>	<b>\$4,458,996</b>	<b>\$3,433,725</b>	<b>\$7,892,721</b>
NET OPERATING INCOME	<b>\$74,237</b>	<b>\$90,947</b>	<b>\$165,184</b>
NET INCOME	<b>\$74,237</b>	<b>\$90,947</b>	<b>\$165,184</b>

With the adjustment from January, we were about \$31K down for the month. February will be higher, but we made another adjustment in March from 1175 down to 1165 so there will be another adjusting month in March.

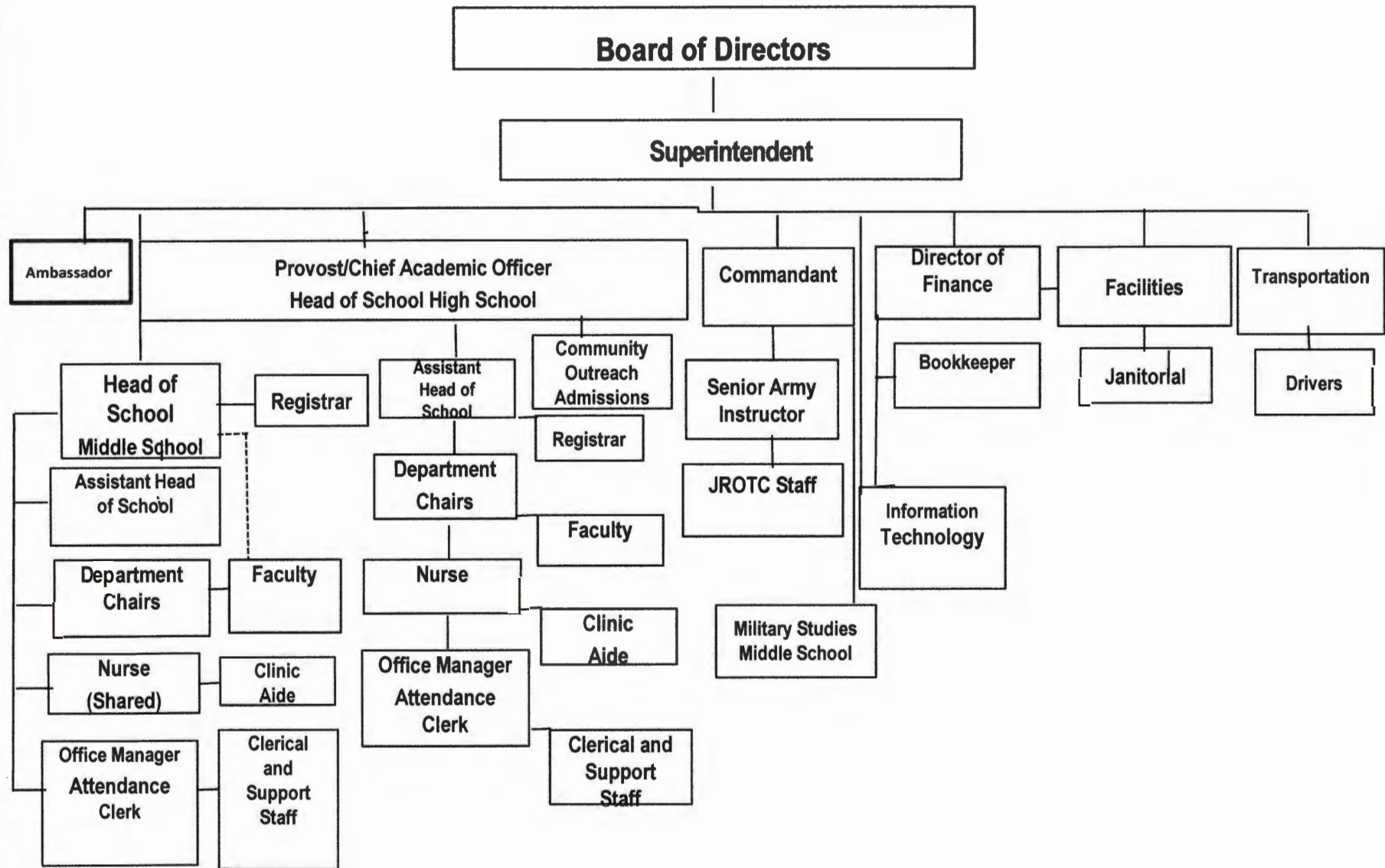
Sarasota Military Academy Foundation

Bank Balance as of 2/28/23: \$255,478.62

Total Restricted: \$75,807.03

Total Unrestricted: \$179,671.59

**Sarasota Military Academy  
Organizational Chart**



**JOB DESCRIPTION**  
**SARASOTA MILITARY ACADEMY**

**TITLE:** SUPERINTENDENT

**SUPERVISED BY:** Board

**SUPERVISES:** Provost, Senior Army Instructor, Director of Finance

**QUALIFICATIONS:**

- Minimum of a Master's Degree, PHD preferred, from an accredited institution;
- At least 10 years experience in an educational setting;
- Minimum five years demonstrated leadership experience in senior executive "Cabinet level" positions;
- Florida experience preferred.

**DUTIES and RESPONSIBILITIES:**

- Lead a high achieving, innovative Academy;
- Create a student/staff culture hallmarked by a high quality education and a citizenship value system defined by the seven core values of the United States Army;
- Set the day-to-day operating direction of the Academy;
- Research the latest instructional strategies and, in collaboration with staff, implement those strategies in the best interest of students;
- Implement instructional strategies that are responsive to the needs and make-up of the student body and the community;
- Oversee the health and well-being of SMA staff and students;
- Be the face of the Academy in the community;
- Interact with students, staff, parents, and the community in a way that reflects credit and honor on the Academy;
- Integrate the JROTC program in the culture of the Academy;
- Bring vision and energy to the campuses every day;
- Look for opportunities to grow the Academy in both student enrollment and fiscal solvency;
- In collaboration with the Board, develop and implement a Strategic Plan;
- Recruit and retain a high quality staff;
- Present the Board with a balanced budget annually, and operate within that budget;
- Ensure the timely implementation of Florida statutes and Board policy.